

Half Year Report
June 2012



VISION

The Vision of askari general insurance company limited is to be amongst the leading insurance companies of the country with the clear perception of upholding the principles of corporate governance and making agico a profitable and growth oriented insurance company while creating insurance awareness and culture.

MISSION

To become a leading insurance company by providing client friendly services through highly motivated team of dedicated professionals and ensuring progressive return to the shareholders.

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Corporate Information

Chairman

Lt Gen Tahir Mahmood (Retd)

Directors

Maj Gen Mukhtar Ahmed (Retd) Brig Tariq Sher (Retd) Brig Irfan Azam (Retd) Syed Suhail Ahmad Rizvi Mr. Abdul Hai Mahmood Bhaimia Mr. Farrukh Iqbal Khan Mr. Khawaja Muhammad Iqbal

President & Chief Executive

Mr. Abdul Waheed

Company Secretary

Mr. Suleman Khalid

Chief Financial Officer

Mr. Jamil Ahmed

Head of Internal Audit

Mr. Sajid Aziz Satti

Auditors

KPMG Taseer Hadi & Co. Chartered Accountants

Legal Advisor

Hassan Kaunain Nafees

Bankers

Askari Bank Ltd.
Habib Bank Ltd.
Standard Chartered Bank
(Pakistan) Ltd.
Summit Bank Ltd.
Soneri Bank Ltd.
Silk Bank Ltd.
Faysal Bank Ltd.
IS Bank Ltd.

Registrar & Share Transfer Office

THK Associates (Private) Limited Ground Floor, State Life Building No.3 Dr. Zia ud Din Ahmad Road, Karachi-75530, P. O. Box 8533 UAN: +92-21-111-000-322 Fax: +92-21-35655595

Registered Office / Head Office

4th Floor, AWT Plaza, The Mall, Rawalpindi, Pakistan Tel: 051-9272425-7 Fax: 051-9272424

Website: www.agico.com.pk

Branch Network

Head Office (051)

(Underwriting /Claims Dept., askari health) 276-A, Peshawar Road, Rawalpindi Cantt. Ph: 5125053-4, 5125017, 5125019 Fax: 5125056, 5124918 email: agicoho@agico.com.pk

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Islamabad - 1 (051)

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Jhelum (0544)

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Faisalabad-I (041)

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Faisalabad-II (041)

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Faisalabad-III (041)

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10. Sargodha (0483)

39, Rehman Trade Centre, 2nd Floor, University Road, Sargodha Ph: 768561-67 Fax: 768579 email: agicosgd@agico.com.pk

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14. Lahore-II (0423)

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15. Multan (061)

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16. Bahawalpur (0622)

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17. Peshawar (091)

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19. Hyderabad (022)

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20. Karachi-I (0213)

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21. Karachi-II (0213)

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Directors' Report to the Shareholders

The Directors are pleased to present before you the un-audited financial statements of the Company for the half year ended June 30th, 2012.

Business Overview

Your Company has managed to improve both in terms of underwriting results and overall profitability. As compared to the corresponding period last year, underwriting profits and net profit after tax for the half year are higher by 29% and 18% respectively. The Earnings per share (EPS) has also improved by 7%.

Operational Results

The key comparative financial figures for the half year ended 30th June 2012 and 2011 are as follows:

	(Rı	ıpees in Millions) 30th June	
	2012	2011	
Gross premium written	610	615	
Net premium revenue	339		
Underwriting Profit	82	63	
Investment and other income/(loss)	36	34	
Profit after Tax	36	31	
Total assets	1,595	1,552	
Total equity	469	398	
Earnings per Share (Rs)	1.12	1.05	

As evident from the above comparison, your Company has improved notably in overall profitability, both at underwriting stage and at the Profit after tax. Better management measures resulted in Rs. 82 million underwriting profit as compared to Rs. 63 million in the corresponding period.

Future Outlook

We are confident that with the sustained efforts, the Company will be able to secure quality business to ensure growth.

Acknowledgements

We would like to take this opportunity to thank our Regulators and the Insurance Association of Pakistan for their continuous support and guidance, our valued reinsurers and other stakeholders for posing trust and confidence in us.

The Directors also place on record their appreciation for the hard work and devotion of the employees towards the improved performance of the Company.

For and on behalf of the Board

Rawalpindi 29 August 2012 **Lt Gen Tahir Mahmood (Retd)** Chairman

Auditors' report to the members on review of interim financial information



KPMG Taseer Hadi & Co. Chartered Accountants Sixth Floor, State Life Building No. 5 Jinnah Avenue, Blue Area Islamabad, Pakistan Telephone + 92 (51) 282 3558 + 92 (51) 282 5956 Fax + 92 (51) 282 2671 Internet www.kpmg.com.pk

Introduction

We have reviewed the accompanying:

- i. condensed interim balance sheet;
- ii. condensed interim profit and loss account;
- iii. condensed interim statement of comprehensive income;
- iv. condensed interim statement of changes in equity;
- v. condensed interim statement of cash flows;
- vi. condensed interim statement of premiums;
- vii. condensed interim statement of claims;
- viii. condensed interim statement of expenses;
- ix. condensed interim statement of investment income;

and the notes to the financial information of askari general insurance company limited ("the Company") as at 30 June 2012 and for the six months period then ended (here-in-after referred to as the "interim financial information"). Management is responsible for the preparation and presentation of this interim financial information in accordance with approved accounting standards as applicable in Pakistan for Interim Financial Reporting. Our responsibility is to express a conclusion on this Interim Financial Information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim financial information as at and for the six months' period ended 30 June 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other Matters

The figures for the quarter ended 30 June 2012 and 30 June 2011 in the interim financial information have not been reviewed and we do not express a conclusion on them.

The condensed interim financial information and financial statements of the Company for the six months' period ended 30 June 2011 and year ended 31 December 2011 were reviewed and audited by another auditor whose reports dated 23 August 2011 and 19 March 2012 respectively, expressed an unqualified conclusion and opinion thereon.

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KPMG Taseer Hadi & Co.

Chartered Accountants Muhammad Rehan Chughtai

29 August 2012

Condensed Interim Balance Sheet (Unaudited) As at 30 June 2012

N Share Capital and Reserves	ote	Unaudited 30 June 2012 Rupees	Audited 31 December 2011 Rupees
Authorized share capital 50,000,000 (2011: 50,000,000) ordinary shares of Rs. 10 each		500,000,000	500,000,000
Paid up share capital Retained earnings Reserves		323,620,030 70,314,686 74,657,681 468,592,397	308,209,560 49,340,154 74,657,681 432,207,395
Underwriting Provisions Provision for outstanding claims (including IBNR) Provision for unearned premium Commission income unearned Total underwriting provisions		237,223,654 536,052,015 44,170,679 817,446,348	302,759,126 465,342,298 42,276,839 810,378,263
Deferred Liability-Staff Compensated Absences		10,920,023	9,177,635
Creditors and Accruals Premium received in advance Amounts due to other insurers/reinsures Accrued expenses Taxation - provision less payments Other creditors and accruals	8	20,263,140 102,883,412 10,996,660 10,061,755 139,651,442 283,856,409	10,777,989 134,462,020 2,567,171 3,494,987 129,344,292 280,646,459
Other Liabilities Unclaimed dividend Others		830,102 13,394,488 14,224,590	830,102 11,740,231 12,570,333
TOTAL LIABILITIES		1,126,447,370	1,112,772,690
TOTAL EQUITY AND LIABILITIES		1,595,039,767	1,544,980,085

CONTINGENCIES AND COMMITMENTS

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

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Abdul Waheed

(6)

President & Chief Executive

Syed Suhail Ahmad Rizvi

Director

Cash and Bank Deposits Cash and other equivalents Current and other accounts	Note	Unaudited 30 June 2012 Rupees 724,529 148,321,588	Audited 31 December 2011 Rupees 667,991 129,898,296
Advances to Employees		149,046,117 1,012,972	130,566,287 1,189,796
Investments	9	485,140,186	503,413,264
Investment Property	10	50,325,833	50,980,833
Deferred Taxation	10	7,557,542	3,282,478
Current Assets - Others Premium due but unpaid - unsecured, considered good Amounts due from other insurers/ reinsurers - unsecured, considered good Salvage recoveries accrued Accrued investment income Reinsurance recoveries against outstanding claims - unsecured, considered good Deferred commission expense Prepayments Sundry receivables		295,601,058 114,319,416 11,678,666 2,810,826 121,422,508 36,436,349 214,993,399 28,029,990	275,456,804 92,175,130 21,342,101 3,191,959 156,721,326 32,408,835 196,233,562 30,028,168
Fixed Assets		825,292,212	807,557,885
Tangible and Intangible	11		
Furniture and fixtures Computer and office equipment Motor vehicles Tracking devices Leasehold improvements Software license Capital work in progress		7,465,819 10,803,051 4,514,970 29,606,469 6,260,301 7,141,593 10,872,702 76,664,905 1,595,039,767	7,853,410 12,401,473 5,003,102 2,533,065 7,118,543 8,243,746 4,836,203 47,989,542 1,544,980,085
101/12/135213		1,373,037,101	1,544,700,005

Maj Gen Mukhtar Ahmed (Retd) Director

Lt Gen Tahir Mahmood (Retd)

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	Fire and Property	Marine, Aviation and Transport	Motor	Accident and Health	Miscellaneous	2012 Aggregate	2011 Aggregate
Revenile Account			Quarte	Quarter ended 30 June Rimees			
Net premium revenue	9,942,787	11,323,422	107,464,724	19,692,887	10,412,157	158,835,977	151,904,215
Net claims	(8,737,045)	60,707	(55,407,159)	(14,113,193)	(6,337,626)	(84,534,316)	(83,329,343)
Expenses	(2,439,883)	(2,671,515)	(38,438,973)	(4,898,696)	(2,601,438)	(51,050,505)	(40,642,607)
Net commission	7,848,516	3,996,083	(5,758,461)	5,633,139	4,077,656	15,796,933	2,509,443
Underwriting Results	6,614,375	12,708,697	7,860,131	6,314,137	5,550,749	39,048,089	30,441,708
Investment income						13,347,742	14,605,059
Rental income						350,280	
Other income						1,384,497	3,422,387
Profit on bank deposits						1,317,557	1,012,912
Share of profit in associate						899,396	1,073,420
General and administration expenses						(37,311,863)	(32,972,459)
						(20,012,391)	(12,858,681)
Profit before tax						19,035,698	17,583,027
Provision for taxation						(2,692,917)	(3,229,423)
Profit after tax						16,342,781	14,353,604
Earnings per share - basic and diluted (Note 15)						0.50	0.49
			Halfy	Half year ended 30 June			

	22,453,359	(10,513,792)	(5,003,277)	6,450,023	13,386,313
Rupees	41,546,598	(32,138,048)	(9,257,820)	11,752,545	11,903,275
	237,776,657	(126,399,700)	(70,386,672)	(11,756,029)	29,234,256
	17,672,308	(3,926,318)	(3,937,917)	6,022,369	15,830,442
	19,545,515	(16,572,296)	(4,355,323)	12,665,113	11,283,009

Net premium revenue

Net claims Expenses

Revenue Account

Underwriting Results Investment income

Rental income

Net commission

(74,228,013) 8,155,991 63,063,550 26,016,572

(92,941,009) 25,134,021 81,637,295 28,148,103

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166,593,043)

189,550,154)

The annexed notes 1 to 17 form an integral part of this condensed interim financial information. Balance of unappropriated profit at end of the period Earnings per share - basic and diluted (Note 15) Balance at commencement of the period Profit and loss appropriation account Profit after tax for the period

To The

Maj Gen Mukhtar Ahmed (Retd)

Lt Gen Tahir Mahmood (Retd) 15/0)

37,396,866 30,806,468 (25,471,860)

49,340,154 36,385,002 (15,410,470)

70,314,686

(25,315,340) 37,748,210 (6,941,742)

30,806,468

4,301,334 2,048,287 1,800,391

59,481,924)

1,764,743 2,784,365 2,389,395 (74,770,194) (38,983,028) 42,654,267 (6,269,265) 36,385,002

Chairman

Syed Suhail Ahmad Rizvi President & Chief Executive

Director

Director

Abdul Waheed Dart

Bonus shares issued

Other income Profit on bank deposits Share of profit in associate General and administration expenses

Provision for taxation

Profit after tax

Profit before tax

Condensed Interim Statement of Comprehensive Income (Unaudited)

For the period ended 30 June 2012

Half year ended 30 June 30,806,468 30,806,468 36,385,002 36,385,002 2012 Rupees 14,353,604 14,353,604 2011 Quarter ended 30 June 16,342,781 16,342,781 2012 Total comprehensive income for the period Other comprehensive income Profit after tax

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

For the period ended 30 June 2012 Condensed Interim Statement of Changes in Equity (Unaudited)

	Share Capital	Reserves	/es	Total	Retained	Deposit against	Total
	and paid up	premium	reserve	reserves - Rupees ——	edilliligs	issue oi siidles	
Balance as at 01 January 2011	203,774,920	4,657,681	70,000,000	74,657,681	37,396,866		3,380 315,832,847
Total comprehensive profit for the period Profit for the period Other complete in promo for the period	1 1	1 1	1 1	1 1	30,806,468		30,806,468
Total comprehensive income for the period	ı	1	1	1	30,806,468	1	30,806,468
Transactions with owners recorded directly in equity							
Issuance of right shares Issuance of bonus shares	50,943,730	ı	ı	ı	(25.471.860	(3,380)	50,940,350
	76,415,590	ı	ı	ı	(25,471,860)	(3,380)	50,940,350
Balance as at 30 June 2011	280,190,510	4,657,681	70,000,000	74,657,681	42,731,474	1	397,579,665
Balance as at 01 January 2012 Total comprehensive income for the portion	308,209,560	4,657,681	70,000,000	74,657,681	49,340,154	1	432,207,395
Other complements in the period Other complements in the period Other complements income for the period	1 1				36,385,002	1 1	36,385,002
Total comprehensive income for the period		ı	ı	ı	36,385,002	1	36,385,002
Transactions with owners recorded directly in equity Issuance of bonus shares	15,410,470				(15,410,470)		ı
Balance as at 30 June 2012	323,620,030	4,657,681	70,000,000	74,657,681	70,314,686	1	468,592,397
The annexed notes 1 to 17 form an integral part of this condensed interim financial information.	this condensed inte	erim financial ir	nformation.				

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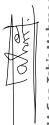
Abdul Waheed

President & Chief Executive

Syed Suhail Ahmad Rizvi Director



Director



Lt Gen Tahir Mahmood (Retd) Chairman

Condensed Interim Statement of Cash Flows For the period ended 30 June 2012

	2012 Rupees	2011 Rupees
Operating Cash Flows	·	·
a)Underwriting activities:		
Premium received	586,854,351	509,925,870
Reinsurance premium paid	(146,548,553)	(144,267,145)
Claims paid	(349,034,227)	(284,218,923)
Reinsurance and other recoveries received Commission paid	37,886,457	19,825,617 (39,986,514)
Commission paid Commission received	(26,537,457) 32,354,376	23,130,106
Other underwriting payments (management expenses)	(84,950,872)	(71,839,134)
Net cash flow from underwriting activities	50,024,075	12,569,877
Net cash now from underwriting activities	30,024,073	12,307,077
b) Other operating activities:		
Income tax paid	(3,977,562)	(3,786,149)
General management expenses paid	(56,734,725)	(54,531,868)
Net operating receipts	15,006,435	4,738,861
Advances to employees	176,824	20,569
Net cash used in other operating activities	(45,529,028)	(53,558,587)
Total cash flow from / (used in) all operating activities	4,495,047	(40,988,710)
Investment activities:		
Profit/return received	9,251,724	9,770,472
Dividends received	667,477	677,789
Payments for investments	(73,433,160)	(137,490,042)
Proceeds from disposal of investments Redemption of term finance certificates	97,072,208	59,954,219
Fixed capital expenditure	18,417,820 (37,991,286)	6,128,980 (7,975,688)
Proceeds from disposal of fixed assets	(37,771,200)	4,216,646
Total cash flow generated from/(used in) investing activities	13,984,783	(64,717,624)
rotal cash how generated from, (asea in) investing detivities	13,704,703	(04,717,024)
Financing activities		
Proceeds against issue of shares	-	50,940,350
Total cash used in financing activities	-	50,940,350
Net cash generated from/(used in) all activities	18,479,830	(54,765,984)
Cash at beginning of the period	130,566,287	91,251,429
Cash at end of the period	149,046,117	36,485,445
		1

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Abdul Waheed

President & Chief Executive

Syed Suhail Ahmad Rizvi

Director

Condensed Interim Statement of Cash Flows For the period ended 30 June 2012

Desposiliation to Drofit and Loss Associat	2012 Rupees	2011 Rupees
Reconciliation to Profit and Loss Account:	4.405.047	(40,988,710)
Operating cash flows	4,495,047	
Depreciation expense Increase in assets other than cash	(9,970,924)	(6,493,641)
	17,938,631	1,991,369
Increase in liabilities other than running finance	(7,107,912)	63,203,868
Un-realized gain on investments, held for trading	20,748,502	(13,616,074)
Dividend income	667,477	1,792,237
Investment income	6,178,233	20,556,670
Reversal of provision for impairment in investment-net	15,988	8,472,896
Profit on bank deposits	2,784,365	2,048,287
Share of profit in associated company	2,389,395	1,800,391
Income tax provision	(6,269,265)	(6,941,742)
Gain/ (loss) on trading	537,903	(4,805,232)
Tax paid	3,977,562	3,786,149
Profit after taxation	36,385,002	30,806,468
		<i>)</i>

Definition of cash:

Cash comprises of cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

Cash for the purpose of the statement of cash flows consist of:	2012 Rupees	2011 Rupees
Cash and other equivalents		
Cash in hand	573,313	545,313
Stamp in hand	151,216	65,011
	724,529	610,324
Current and other accounts		
On current accounts	24,430,473	9,692,877
On deposit accounts	123,891,115	26,182,244
	148,321,588	35,875,121
	149,046,117	36,485,445

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Maj Gen Mukhtar Ahmed (Retd)

Director

Lt Gen Tahir Mahmood (Retd)

For the period ended 30 June 2012 Condensed Interim Statement of Premiums (Unaudited)

						Prepaid reinsurance	ısurance	Reinsurance	2012	2011
	Premiums	Unearned premium reserve	ium reserve	Premiums	Reinsurance	premium ceded	ceded	exbense	Net premium Net premium	Net premium
Business Underwritten inside Pakistan	written	Opening	Closing	earned	pəpəo	Opening	Closing		revenue	revenue
Class of Business										
				ď	Quarter ended 30 June	June				
Direct and facultative					Rupees					
Fire and property damage	55,248,316	71,256,572	86,209,737	40,295,151	45,307,561	54,515,051	69,470,248	30,352,364	9,942,787	9,323,003
Marine, aviation and transport	43,439,704	17,097,723	29,266,420	31,271,007	33,150,299	11,115,505	24,318,219	19,947,585	11,323,422	9,240,463
Motor	142,320,170	230,412,106	262,789,920	109,942,356	1,717,021	5,659,243	4,898,632	2,477,632	107,464,724	105,136,749
Accident and health	31,761,450	109,555,586	91,916,405	49,400,631	18,981,405	67,136,168	56,409,829	29,707,744	19,692,887	18,842,476
Miscellaneous	45,163,896	47,987,950	65,869,533	27,282,313	29,246,334	30,789,795	43,165,973	16,870,156	10,412,157	9,361,524
Total	317,933,536	476,309,937	536,052,015	258,191,458	128,402,620	169,215,762	198,262,901	99,355,481	158,835,977	151,904,215
				H	Half year ended 30 June	30 June				
Direct and facultative					Rupees					
Fire and property damage	90,503,431	76,970,527	86,209,737	81,264,221	69,605,874	61,583,080	69,470,248	61,718,706	19,545,515	18,682,532
Marine, aviation and transport	70,478,334	14,632,145	29,266,420	55,844,059	50,813,492	11,676,478	24,318,219	38,171,751	17,672,308	15,519,770
Motor	297,031,255	208,616,338	262,789,920	242,857,673	4,930,145	5,049,503	4,898,632	5,081,016	237,776,657	208,083,041
Accident and health	80,366,742	115,546,722	91,916,405	103,997,059	48,066,573	70,793,717	56,409,829	62,450,461	41,546,598	38,777,624
Miscellaneous	71,528,465	49,576,566	65,869,533	55,235,498	43,773,034	32,175,078	43,165,973	32,782,139	22,453,359	14,665,648
Total	609,908,227	465,342,298	536,052,015	539,198,510	217,189,118	181,277,856	198,262,901	200,204,073	338,994,437	295,728,615

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Abdul Waheed

Abdui waneed President & Chief Executive

Syed Suhail Ahmad Rizvi
Director

Maj Gen Mukhtar Ahmed (Retd) Director

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Lt Gen Tahir Mahmood (Retd)

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(Dalidited)	Claims	Statement of	sed Interim (บปคกร <i>ุ</i>
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For the period ended 30 June 2012

					Reinsurance	Reinsurance and other	and other	Reinsurance	2012	2011
	Claims	Outstanding claims	g daims	Claims	and other	recoveries in respect of	respect of	and other	Net claims	Net claims
Business Underwritten inside Pakistan	paid	0pening	Closing	expense	recoveries	outstanding claims	ı daims	recoveries	expense	exbense
					received	0pening	Closing	revenue		
Class of Business				ή	Quarter ended 30 June	une				
Direct and facultative					Rupees					
Fire and property damage	33,075,049	54,601,408	44,815,043	23,288,684	22,860,935	45,003,643	36,694,347	14,551,639	8,737,045	792,367
Marine, aviation and transport	13,875,776	38,118,293	23,119,416	(1,123,101)	9,258,591	24,324,965	14,003,980	(1,062,394)	(60,707)	5,730,682
Motor	68,780,875	90,542,367	80,373,511	58,612,019	1,550,754	9,926,566	11,580,672	3,204,860	55,407,159	64,044,318
Accident and health	36,088,146	50,455,922	52,052,402	37,684,626	21,290,936	34,060,418	36,340,915	23,571,433	14,113,193	11,902,607
Miscellaneous	5,473,289	27,343,802	36,863,282	14,992,769	4,236,074	18,383,525	22,802,594	8,655,143	6,337,626	859,369
Total	157,293,135	261,061,792	237,223,654	133,454,997	59,197,290	131,699,117	121,422,508	48,920,681	84,534,316	83,329,343
				至	Half year ended 30 June	0 June				
Direct and facultative					Rupees					
Fire and property damage	72,893,519	71,719,776	44,815,043	45,988,786	52,147,590	59,425,447	36,694,347	29,416,490	16,572,296	8,143,802
Marine, aviation and transport	26,705,327	42,686,690	23,119,416	7,138,053	16,351,460	27,143,705	14,003,980	3,211,735	3,926,318	7,368,091
Motor	150,463,400	98,000,478	80,373,511	132,836,433	5,137,711	10,281,650	11,580,672	6,436,733	126,399,700	122,975,458
Accident and health	85,176,447	62,500,708	52,052,402	74,728,141	45,980,029	39,730,851	36,340,915	42,590,093	32,138,048	26,211,345
Miscellaneous	13,795,534	27,851,474	36,863,282	22,807,342	9,630,629	20,139,673	22,802,594	12,293,550	10,513,792	1,894,347
Total	349,034,227	302,759,126	237,223,654	283,498,755	129,247,419	156,721,326	121,422,508	93,948,601	189,550,154	166,593,043

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Abdul Waheed

President & Chief Executive

Syed Suhail Ahmad Rizvi Director

Maj Gen Mukhtar Ahmed (Retd)

Director

Lt Gen Tahir Mahmood (Retd)

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		Commission	Deferred co	mmission N	Deferred commission Net commission	Other	Underwriting	Commission	2012	2011
_	Business Underwritten inside Pakistan Paid or payable Opening	Paid or payable	Opening	Closing	expense	management	expenses	from	Net	Net
						exbenses		reinsurer"	underwriting	underwriting
-	Class of Business				<u> </u>	Onarter ended 30 line	ourl		exbense	exbense
					מחס	וכו כווחכם א	Julic			
_	Direct and facultative					Rupees				
	Fire and property damage	8,207,089	10,750,449 13,171,991	13,171,991	5,785,547	2,439,883	8,225,430	13,634,063	(5,408,633)	996,238
	Marine, aviation and transport	4,322,760	1,977,107	2,233,725	4,066,142	2,671,515	6,737,657	8,062,225	(1,324,568)	1,366,125
	Motor	5,833,172	11,805,841	11,694,084	5,944,929	38,438,973	44,383,902	186,468	44,197,434	35,537,222
	Accident and health	1,889,003	3,479,842	3,575,047	1,793,798	4,898,696	6,692,494	7,426,937	(734,443)	(1,369,945)
	Miscellaneous	3,929,664	3,981,908	5,761,502	2,150,070	2,601,438	4,751,508	6,227,726	(1,476,218)	1,603,524
	Total	24,181,688	31,995,147	36,436,349	19,740,486	51,050,505	70,790,991	35,537,419	35,253,572	38,133,164
					Half	Half year ended 30 June	0 June			
_	Direct and facultative					Rupees				
	Fire and property damage	13,709,877	11,029,290	13,171,991	11,567,176	4,355,323	15,922,499	24,232,289	(8,309,790)	1,009,030
	Marine, aviation and transport	8,879,210	1,681,581	2,233,725	8,327,066	3,937,917	12,264,983	14,349,435	(2,084,452)	1,370,871
asl	Motor	12,110,765	11,750,366	11,694,084	12,167,047	70,386,672	82,553,719	411,018	82,142,701	67,184,639
kari g	Accident and health	3,280,118	4,155,002	3,575,047	3,860,073	9,257,820	13,117,893	15,612,618	(2,494,725)	(3,932,960)
enera	Miscellaneous	6,282,547	3,792,596	5,761,502	4,313,641	5,003,277	9,316,918	10,763,664	(1,446,746)	440,442
	Total	44,262,517	32,408,835	36,436,349	40,235,003	92,941,009	92,941,009 133,176,012	65,369,024	67,806,988	66,072,022
ıranc										

^{*} Commission from reinsurers is arrived at after taking the impact of opening and closing unearned commission.

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Syed Suhail Ahmad Rizvi Maj Gen Mukhtar

Director

Director

President & Chief Executive

Abdul Waheed

Maj Gen Mukhtar Ahmed (Retd) Lt G

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Lt Gen Tahir Mahmood (Retd)

	Quarter e	Quarter ended 30 June	Half year ended 30 June	ded 30 June
	2012	2011	2012	2011
		Rup	Rupees	
Income from trading investments				
(Loss)/ gain on trading	(383,131)	(4,176,131)	537,903	(4,805,232)
Dividend income	244,136	336,740	667,477	677,789
	(138,995)	(3,839,391)	1,205,380	(4,127,443)
Income from non-trading investments				
Return on government securities	871,116	682,481	1,650,226	1,205,598
Return on other fixed income securities	2,145,472	3,476,361	4,528,007	6,363,818
	3,016,588	4,158,842	6,178,233	7,569,416
Available for sale investments				
Dividend income	1	10,858,559	ı	19,878,882
Gain on sale of investments	ı	547,609	ı	903,480
	I	11,406,168	I	20,782,362
Unrealized gain on re-measurement of investments held for trading	10,454,161	2,879,440	20,748,502	1,792,237
Reversal of impairment in available for sale investment	2,015,988	ı	2,015,988	ı
Impairment in loans and receivable	(2,000,000)	1	(2,000,000)	1
Net investment income	13,347,742	14,605,059	28,148,103	26,016,572

The annexed notes 1 to 17 form an integral part of this condensed interim financial information.

Syed Suhail Ahmad Rizvi Director

President & Chief Executive

Abdul Waheed

Maj Gen Mukhtar Ahmed (Retd)
Director

Omer

Lt Gen Tahir Mahmood (Retd)

For the period ended 30 June 2012

1 THE COMPANY AND ITS BUSINESS

askari general insurance company limited ("the Company") was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Company commenced its commercial operations on 15 October 1995. Shares of the Company are quoted on Karachi, Lahore and Islamabad Stock Exchanges. The registered office and principal place of business of the Company is located at AWT Plaza, Rawalpindi. The Company has 20 branches in Pakistan. Army Welfare Trust (AWT) directly and indirectly holds a significant portion of the Company's equity.

2 BASIS OF PREPARATION

This condensed interim financial information of the Company for the six months period ended 30 June 2012 has been prepared in accordance with the requirements of the International Accounting Standard 34 - Interim Financial Reporting and provisions of and directives issued under the Companies Ordinance, 1984 and Insurance Ordinace, 2000 and SEC (Insurance) Rules, 2002. In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984 and Insurance Ordinance, 2000 and SEC (Insurance) Rules, 2002 have been followed.

This condensed interim financial information is unaudited but subject to review by the auditors and is being submitted to the shareholders in accordance with the listing regulations of Karachi, Lahore and Islamabad Stock Exchange and Section 245 of the Companies Ordinance, 1984 and being presented in condensed form in accordance with the requirements of International Accounting Standard - 34 - " Interim Financial Reporting" and in the format prescribed by Insurance Division of Securities and Exchange Commission of Pakistan (SECP) vide its circular No.7 of 2003 dated 27 August 2003.

This condensed interim financial information do not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2011. Comparative balance sheet is extracted from annual audited financial statements for the year ended 31 December 2011 whereas comparative for condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim statement of cash flows, condensed interim statement of premiums, condensed interim statement of claims, condensed interim statement of expenses and condensed interim statement of investment income are stated from unaudited condensed interim financial information for the half year ended 30 June 2011.

3 BASIS OF MEASUREMENT

This condensed interim financial information has been prepared under the historical cost convention except for certain financial instruments which are carried at their fair values and obligations under certain employee benefits which are measured at their present values.

4 ACCOUNTING POLICIES AND COMPUTATION METHOD

The accounting policies and methods of computation adopted in the preparation of this condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 31 December 2011.

5 FINANCIAL AND INSURANCE RISK MANAGEMENT

Financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements as at and for the year ended 31 December 2011.

For the period ended 30 June 2012

6 SIGNIFICANT ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of condensed interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual financial statements as at and for the year ended 31 December 2011

7 PREMIUM DEFICIENCY RESERVE

During the period, management has reviewed the results of each class of business and considers that no additional reserve is required to be created as unearned premium reserve for each class of business as at the period end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of the policies in force at the balance sheet date.

			Unaudited 30 June 2012	Audited 31 December 2011
	·	Note	Rupe	es
8	OTHER CREDITORS AND ACCRUALS		40.024.040	20.444.400
	Agents' commission payable		49,034,018	38,446,409
	Security deposit against bond insurance		52,355,739	52,404,434
	Staff gratuity fund payable		3,620	702 544
	Staff provident fund payable		8,745	703,541
	Tax deducted at source		431,686	1,419,566
	Federal excise duty/ Federal insurance fee		17,081,397	14,967,987
	Workers' welfare fund		2,753,318	2,753,318
	Due to associated company - unsecured		9,760,678	14,319,160
	Payable against tracker devices and monitoring expenses		8,222,241	4,329,877
_			139,651,442	129,344,292
9	INVESTMENTS These represent the following:			
	Held to maturity - Government securities	9.1	34,705,229	34,613,222
	Held to maturity - Term Finance Certificate - Quoted	9.1	64,984,820	83,402,640
			99,690,049	118,015,862
	Loans and receivables- Certificates of investments		19,417,032	18,161,328
	Provision for impairment		(13,128,415)	(11,128,415)
			6,288,617	7,032,913
	Investments at fair value through profit and loss -			
	Held for trading (equity securities)		327,990,249	310,949,441
	,	9.2	9,491,925	9,491,925
	Provision for impairment in the value of investments		(9,241)	(2,025,229)
			9,482,684	7,466,696
	Investment in units of associate - equity method		41,688,587	59,948,352
_			485,140,186	503,413,264
_				

For the period ended 30 lune 2012

- 9.1 Government Securities include Pakistan Investment Bonds (PIBs) of Rs. 34.71 million (31 December 2011: Rs. 34.61 million) with market value of Rs. 33.32 million as at 30 June 2012 (31 December 2011: Rs 32.88 million). PIBs are kept with the State Bank of Pakistan to comply with the requirements of the Section 29(2) of the Insurance Ordinance, 2000. Market value of Term Finance Certificates as at 30 June 2012 was Rs. 64.18 million (31 December 2011: Rs. 81.51 million).
- 9.2 At 30 June 2012, the fair value of available-for-sale securities was Rs. 9.68 million (31 December 2011: Rs. 8.27 million). As per the Company's accounting policy, available-for-sale investments are stated at lower of cost or market value (market value being taken as lower if the fall is other than temporary). However, International Accounting Standards (IASs) 39, "Financial Instruments: Recognition and measurements" dealing with the recognition and measurement of financial instruments requires that these instruments should be measured at fair value. Accordingly, had these investments been measured at fair value, their carrying value as on 30 June 2012 would have been higher by Rs. 0.18 million (31 December 2011: Rs. 0.80 million).

10 INVESTMENT PROPERTY

This represents the carrying amount of two offices in Islamabad Stock Exchange building, classified as investment property based on the management intention to hold the property for earning rental income and/ or capital appreciation.

Written down value 50,980,833 52,290,833 Depreciation for the period/ year (655,000) (1,310,000) Carrying value 50,325,833 50,980,833 11FIXED ASSETS Tangible and Intangible Opening written down value 43,153,339 41,366,006 Additions during the period/ year 646,049 3,312,268 - Furniture, fixtures and office equipment 646,049 1,892,401 - Tracking devices 30,938,360 3,103,327 - Leasehold improvements 356,878 3,385,547 - Software licenses - (6,233,239) Written down value of disposals - (3,431,479) Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203 Closing written down value 76,664,905 47,989,542		Unaudited 30 June 2012	Audited 31 December 2011
Depreciation for the period/ year Carrying value 11FIXED ASSETS Tangible and Intangible Opening written down value Additions during the period/ year - Furniture, fixtures and office equipment - Motor vehicles - Tracking devices - Leasehold improvements - Software licenses Written down value of disposals Deprecation for the period/ year (655,000) (1,310,000) 50,325,833 50,980,833 41,366,006 43,153,339 41,366,006 43,153,339 1,892,401 3,312,268 13,500 13,924,401 3,312,268 13,924,01 3,312,268 13,924,01 3,312,268 13,924,01 3,312,268 13,924,01 3,312,268 13,924,01 3,312,268 13,924,01 3,103,327 46,233,239 31,954,787 75,108,126 59,292,788 (12,707,970) 65,792,203 43,153,339 Capital work in progress		Rupe	es
11FIXED ASSETS Tangible and Intangible 43,153,339 41,366,006 Opening written down value 43,153,339 41,366,006 Additions during the period/ year 646,049 3,312,268 - Furniture, fixtures and office equipment 13,500 1,892,401 - Tracking devices 30,938,360 3,103,327 - Leasehold improvements 356,878 3,385,547 - Software licenses 6,233,239 Written down value of disposals (9,315,923) (12,707,970) Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203	Depreciation for the period/ year	(655,000)	(1,310,000)
Tangible and Intangible 43,153,339 41,366,006 Opening written down value 43,153,339 41,366,006 Additions during the period/ year 646,049 3,312,268 - Furniture, fixtures and office equipment 13,500 3,312,268 - Motor vehicles 13,500 3,103,327 - Leasehold improvements 356,878 3,385,547 - Software licenses 6,233,239 Written down value of disposals 75,108,126 59,292,788 Written down value of disposals (9,315,923) (12,707,970) Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203			,,
Opening written down value 43,153,339 41,366,006 Additions during the period/ year 646,049 3,312,268 - Furniture, fixtures and office equipment 13,500 1,892,401 - Tracking devices 30,938,360 3,103,327 - Leasehold improvements 356,878 3,385,547 - Software licenses 6,233,239 Written down value of disposals 75,108,126 59,292,788 Written down value of disposals (9,315,923) (12,707,970) Deprecation for the period/ year (9,315,923) (12,707,970) Capital work in progress 10,872,702 4,836,203			
- Furniture, fixtures and office equipment - Motor vehicles - Motor vehicles - Tracking devices - Leasehold improvements - Software licenses - Software licenses - Written down value of disposals Deprecation for the period/ year - Furniture, fixtures and office equipment - 3,312,268 - 1,892,401 - 3,938,360 - 3,103,327 - 6,233,239 - 75,108,126 - 59,292,788 - (3,431,479) - (9,315,923) - (12,707,970) - (65,792,203) - (4,836,203)	Opening written down value	43,153,339	41,366,006
- Tracking devices - Leasehold improvements - Software licenses -		646,049	3,312,268
- Leasehold improvements - Software licenses 356,878 3,385,547 6,233,239 31,954,787 17,926,782 75,108,126 59,292,788 Written down value of disposals Deprecation for the period/ year (9,315,923) Capital work in progress (3,431,479) 65,792,203 43,153,339 4,836,203		i i	
- Software licenses - (6,233,239) 31,954,787 17,926,782 75,108,126 59,292,788 Written down value of disposals Deprecation for the period/ year (9,315,923) (12,707,970) Capital work in progress 10,872,702 4,836,203		, ,	, ,
31,954,787 17,926,782 75,108,126 59,292,788 Written down value of disposals Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203		356,878	
Written down value of disposals 75,108,126 59,292,788 Written down value of disposals (3,431,479) Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203	- Software licenses	- 21.054.707	
Written down value of disposals - (3,431,479) Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203			
Deprecation for the period/ year (9,315,923) (12,707,970) 65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203	Written down value of disposals	73,100,120	
65,792,203 43,153,339 Capital work in progress 10,872,702 4,836,203	•	(9.315.923)	
Capital work in progress 10,872,702 4,836,203			
Closing written down value 76,664,905 47,989,542	Capital work in progress		
	Closing written down value	76,664,905	47,989,542

For the period ended 30 June 2012

Notes to the Condensed Interim Financial Information (Unaudited)

17

(Amounts in Reforming Class of business-wise revenue and results have been disclosed in the condensed interim statement of premiums and condensed interim profit and loss account respectively, prepared in accordance with the requirements of Insurance Ordinance, 2000 and the SEC (Insurance) Rules, 2002 and IRSS 8 - "Operating Segments". The following table presents information regarding segment assets and liabilities as at 30 June 2012 and 31 December 2011.

	Fire and proper	erty damage	Marine, aviatic	Marine, aviation and transport	Motor	J0.	Accident and Health	nd Health	Miscellaneous	aneous	TOTAL	AI
	Unaudited 30 Jun 2012	Audited 31 Dec 2011	Unaudited 30 Jun 2012	Unaudited Audited 30 Jun 2012 31 Dec 2011	Unaudited Audited 30 Jun 2012 31 Dec 201	Unaudited Audited 30 Jun 2012 31 Dec 2011	Unaudited 30 Jun 2012	Audited 31 Dec 2011	Unaudited 30 Jun 2012	Audited 31 Dec 2011	Unaudited 30 Jun 2012	Audited 31 Dec 2011
Segment assets Unallocated corporate assets Consolidated total assets	145,057,880	156,096,190	63,812,135	61,600,082	393,237,961	342,501,037		150,999,831 166,153,184	101,277,996	81,021,102	854,385,803 740,653,964 1,595,039,767	807,371,595 737,608,490 1,544,980,085
Segment liabilities Unallocated corporate liabilities Consolidated total liabilities	155,873,391	172,535,676	61,362,427	66,740,775	429,828,501	409,077,412	173,163,904	214,058,139	120,364,678	93,206,270	940,592,901 185,854,469 1,126,447,370	955,618,272 157,154,418 1,112,772,690
Capital expenditure	58,604	873,549	52,988	766,070	37,687,799	12,067,978	124,572	1,868,984	67,323	904,607	37,991,286	16,481,188
											Unaudited 30 Jun 2012	Unaudited 30 Jun 2011
Depreciation and amortization Unallocated depriciation	537,131	344,072	485,654	301,739	6,534,352	4,100,372	1,141,744	736,153	617,042	356,305	9,315,923 655,000	5,838,641 655,000

13 CONTINGENCIES AND COMMITMENT

There is no change in contingencies and commitment as reported in the annual financial statements of the company for the year Audited 31 December Unaudited 30 June ended 31 December 2011.

	2	
	2012	2011
14 TRANSACTIONS AND BALANCES WITH RELATED PARTIES	Rupees	ses
Balances at end of the period		
Associates:		
Premium due:		
Balance at beginning of the period/ year	27,421,026	10,085,287
Insurance premium written (including government levies, administrative surcharge and policies stamps) 62,942,723	62,942,723	89,555,453
Receipts during the period/ year	(60,614,822)	(72,219,714)
Balance at end of the period/ year	29,748,927	27,421,026
Balance in bank accounts	120,106,06	72,509,562
Investments	41,688,587	59,948,352
Commission payable	2,915,447	2,235,205
Other balances due	91	124,387
Other balances payable	8/9/09/6	14,319,160

For the period ended 30 June 2012

	Unaudited 30 June 2012	Audited 30 June 2011
Transactions during the period	Rup	ees
Associates:		Restated
Insurance premium written	50,757,497	45,234,042
Profit on deposit accounts	1,275,603	1,677,505
Investment made	41,688,587	24,500,000
Bank charges	286,104	706,255
Insurance commission expense	680,242	597,782
Insurance claims paid	12,278,965	30,256,203
Purchase of listed securities including brokerage fee	-	14,670,450
Sale of listed securities including brokerage fee	1,426,398	14,980,496
Bonus shares issued - number	911,749	1,321,598
Services acquired	4,854,938	9,756,279
Services rendered	2,577,484	6,486,000
Others:		
Directors' fees	160,000	140,000
Remuneration to key personnel	10,955,786	8,148,168
Contributions/provision for staff retirement benefit plans	4,378,946	6,531,188

		duited nded 30 June		nduited ended 30 June
15 EARNINGS PER SHARE -	2012	2011	2012	2011
BASIC AND DILUTED				
Profit after tax (Rupees)	16,342,781	14,353,604	36,385,002	30,806,468
		Restated		Restated
Weighted average number of				
shares outstanding				
at the end of the period	32,362,003	29,262,331	32,362,003	29,262,331
Earnings per share (Rupees)	0.50	0.49	1.12	1.05

The corresponding figures of weighted average number of shares outstanding and earnings per share have been restated to include the effect of bonus shares issued by the Company subsequent to 30 June 2011.

16 DATE OF AUTHORIZATION FOR ISSUE

This condensed interim financial information has been authorized for issue on 29 August 2012 by the Board of Directors of the Company.

17 GENERAL

Figures have been rounded off to the nearest rupee.

Abdul Waheed

President & Chief Executive

Syed Suhail Ahmad Rizvi

Director

Maj Gen Mukhtar Ahmed (Retd)
Director

Lt Gen Tahir Mahmood (Retd)

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