

1<sup>st</sup> QUARTER  
REPORT | 2019

Delivering on  
**Promise,**  
Everytime



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## GENERAL INSURANCE OPERATIONS - UNCONSOLIDATED

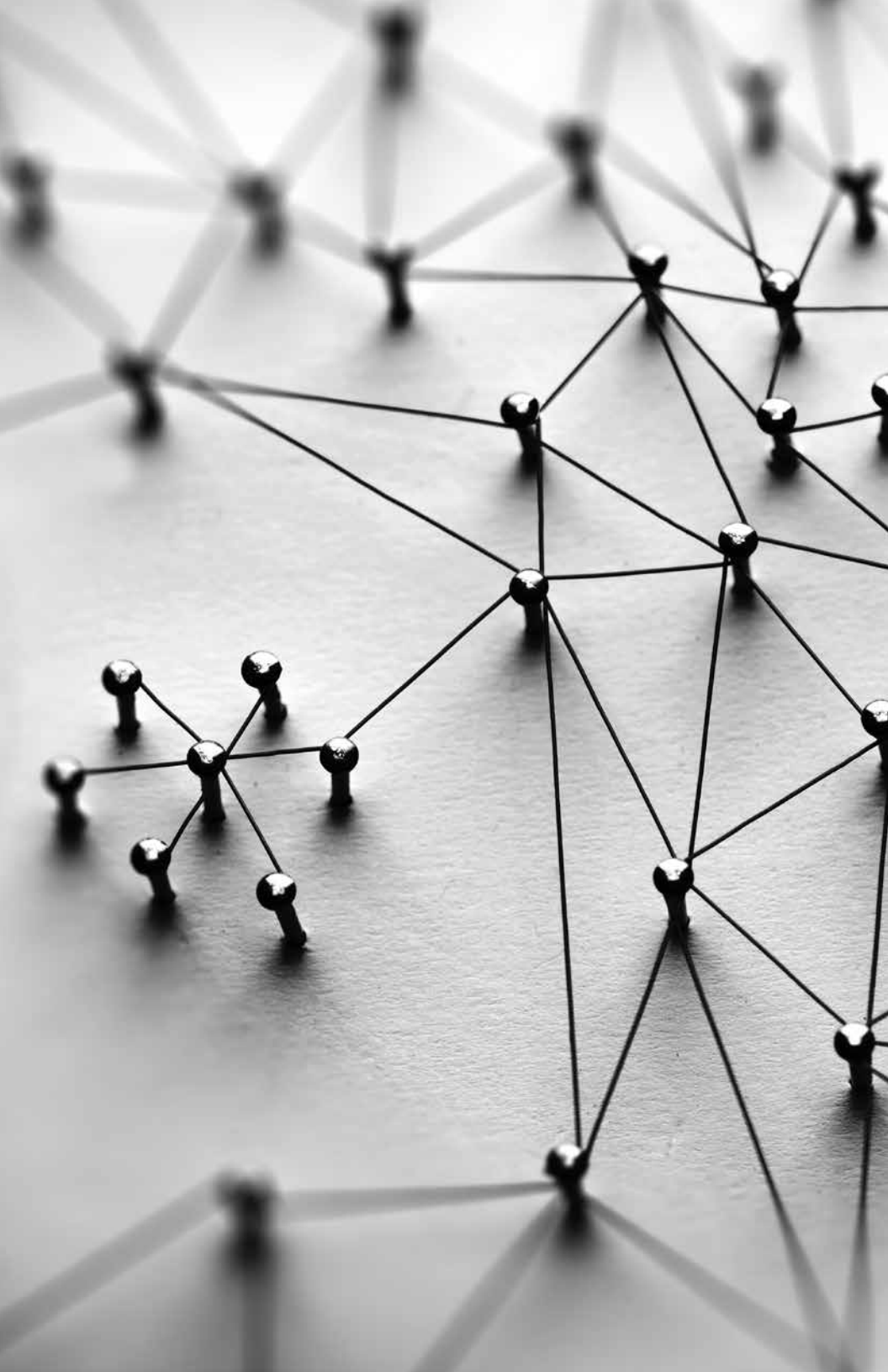
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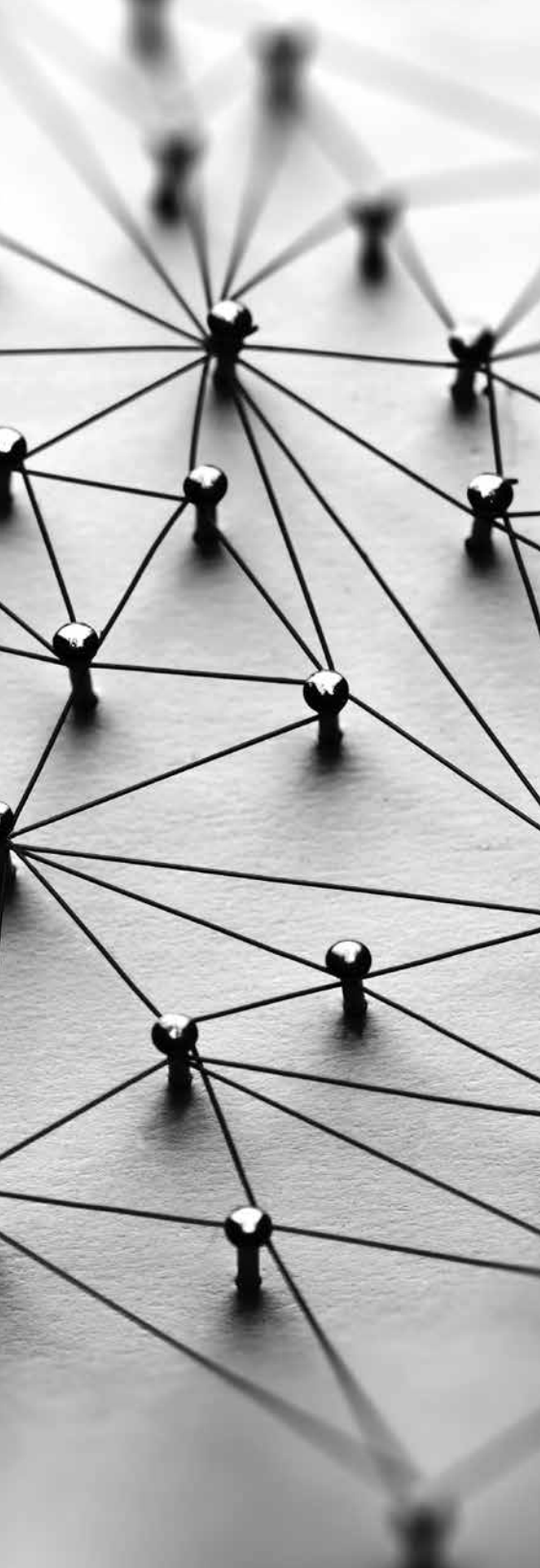
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## VISION

The vision of askari general insurance company limited is to be amongst the leading insurance companies of the country with the clear perception of upholding the principles of corporate governance and making agico a profitable and growth oriented insurance company while creating insurance awareness and culture.

## MISSION

To become a leading insurance company by providing client friendly services through highly motivated team of dedicated professionals and ensuring progressive return to the shareholders.

## Board of Directors

Lt Gen Najib Ullah Khan [Retd]  
Chairman

Maj Gen Akhtar Iqbal [Retd]  
Member

Maj Gen Imtiaz Hussain Sherazi [Retd]  
Member

Brig Kamran Asad [Retd]  
Member

Malik Riffat Mehmood  
Member

Mr. Abdul Hai Mahmood Bhaimia  
Member

Mr. M. Munir Malik  
Member

Mr. Imran Iqbal  
Member

## President & Chief Executive

Mr. Abdul Waheed

## Chief Financial Officer

Mr. Razi Haider

## Company Secretary

Mr. Faizan Zafar

## Head of Internal Audit

Mr. Usman Nawaz

## Executive, Risk Management & Compliance Committee

Maj Gen Akhtar Iqbal [Retd]  
Chairman

Maj Gen Imtiaz Hussain Sherazi [Retd]  
Member

Brig Kamran Asad [Retd]  
Member

Mr. Abdul Waheed  
Member

## Audit Committee

Mr. M. Munir Malik  
Chairman

Malik Riffat Mehmood  
Member

Brig Kamran Asad [Retd]  
Member

## Ethics, Human Resource and Remuneration Committee

Mr. Imran Iqbal  
Chairman

Brig Kamran Asad [Retd]  
Member

Mr. Abdul Waheed  
Member

## Underwriting, Reinsurance & Coinsurance Committee

Maj Gen Akhtar Iqbal [Retd]  
Chairman

Mrs. Samina Khan  
Member

Mr. Sohail Khalid  
Member

## Claims Settlement Committee

Malik Riffat Mehmood  
Chairman

Mr. Abdul Waheed  
Member

Mr. Athar Alam  
Member

## Investment Committee

Malik Riffat Mahmood  
Chairman

Mr. M. Munir Malik  
Member

Mr. Abdul Waheed  
Member

Mr. Razi Haider  
Member

Mr. Shahid Qayyum  
Member

## External Auditors

KPMG Taseer Hadi & Co.  
Chartered Accountants  
Islamabad

## Shariah Compliance Auditors

S. M. Suhail & Co.  
Chartered Accountants  
Islamabad

## Shariah Advisor

Mufti Ehsan Waquar

## Legal Advisors

Hassan Kaunain Nafees

## Banks

- Askari Bank Limited
- Askari Islamic Bank Limited
- Habib Bank Limited
- The Bank of Punjab
- Bank Alfalah Limited
- Summit Bank Limited
- NRSP Microfinance Bank
- Silk Bank Limited
- Faysal Bank Limited
- Bank Al Habib Limited
- Meezan Bank Limited
- The Bank of Khyber
- JS Bank Limited
- Zarai Taraqiati Bank Limited
- Sindh Bank Limited
- Punjab Provincial Cooperative Bank Limited

## Registrar & Share Transfer Office

THK Associates (Private) Limited  
1st Floor, 40-C, Block-6, P.E.C.H.S,  
Karachi 75400, Pakistan.

PABX: +92 [021] 111-000-322

Direst: +92 [021] 34168270

Fax: +92 [021] 34168271

## Registered Office/Head Office

3rd Floor, AWT Plaza, The Mall,  
Rawalpindi, Pakistan

Ph: +92-51-9028101-2

Fax: +92-51-9272424

Email: info@agico.com.pk

## Branch Network

- 1) **Head Office**  
askari general insurance co. ltd.  
3rd Floor, AWT Plaza,  
The Mall,  
Rawalpindi  
Tel No. 051-9028101-2  
Fax No. 051-9272424  
agicoho@agico.com.pk
- 2) **Abbottabad**  
askari general insurance co. ltd.  
Room No. 10 & 11, 2nd Floor,  
Silk Plaza, Mansehra Road,  
Abbottabad  
Tel No. 0992-342439  
Fax No. 0992-342440  
agicoabt@agico.com.pk
- 3) **Bahawalpur**  
askari general insurance co. ltd.  
2nd Floor, Shahab Plaza,  
Chowk One Unit,  
Bahawalpur  
Tel No. 062-2284201  
Fax No. 062-2284203  
agicobwp@agico.com.pk
- 4) **Faisalabad -I**  
askari general insurance co. ltd.  
2nd Floor, Platinum Centre,  
Kotwali Road,  
Faisalabad  
Tel No. 041-2412302-5  
Fax No. 041-2412301  
agicofsd1@agico.com.pk
- 5) **Faisalabad-II**  
askari general insurance co. ltd.  
Office No. 13-16, 1st Floor,  
Kohinoor One Plaza  
Jaranwala Road,  
Faisalabad  
Tel No. 041-8501862-4  
Fax No. 041-8501861  
agicofsd2@agico.com.pk
- 6) **Faisalabad-III**  
askari general insurance co. ltd.  
Office No. 401, 3rd Floor,  
Business Center Civil Lines,  
Faisalabad  
Tel No. 041-2408561-2  
Fax No. 041-2408563  
agicofsd3@agico.com.pk
- 7) **Gujranwala**  
askari general insurance co. ltd.  
1st Floor, Al-Azhar Plaza, Opp.  
Iqbal High School  
Ghalla Mandi, GT Road,  
Gujranwala  
Tel No. 055-3856324  
Fax No. 055-3856325  
agicogrw@agico.com.pk
- 8) **Hyderabad**  
askari general insurance co. ltd.  
1st Floor, Gul Centre,  
Thandi Sarak,  
Hyderabad  
Tel No. 022-2729689  
Fax No. 022-2783976  
agicohyd@agico.com.pk
- 9) **Islamabad**  
askari general insurance co. ltd.  
11 - West Jinnah Avenue,  
Blue Area,  
Islamabad  
Tel No. 051-2270471-3  
Fax No. 051-2279566  
agicoisb@agico.com.pk
- 10) **Karachi-I & Karachi Central**  
askari general insurance co. ltd.  
Office No. G-167, Mezzanine  
Floor, Marium Center  
Khalid Bin Waleed Road,  
Karachi  
Tel No. 021-34306701-6  
Fax No. 021-34306709  
agicokch@agico.com.pk
- 11) **Karachi Corporate**  
askari general insurance co. ltd.  
3rd Floor, AWT Plaza,  
I.I. Chundrigar Road,  
Karachi  
Tel No. 021-32273513-5  
Fax No. 021-32214332  
agicokch2@agico.com.pk
- 12) **Karachi-III**  
askari general insurance co. ltd.  
401, 4th Floor,  
Shaheen Centre,  
Near Schone Circle, Clifton,  
Karachi  
Tel No. 021-35308112-4  
Fax No. 021-35308114  
agicokch3@agico.com.pk
- 13) **Lahore-I, Lahore-II, Lahore-IV  
& Lahore Corporate**  
askari general insurance co. ltd.  
2nd Floor, Usman Block, Awami  
Complex,  
New Garden Town,  
Lahore  
Tel. No. 042-35860871-5  
Fax No. 042-35940136  
agicolhr@agico.com.pk
- 14) **Lahore-III**  
askari general insurance co. ltd.  
Office No. 106, 1st Floor, Lateef  
Centre, Ichra, 100 - Ferozepur  
Road,  
Lahore  
Tel No. 042-37502327-9  
Fax No. 042-37502330  
agicolhr3@agico.com.pk
- 15) **Multan-I & Multan-II**  
askari general insurance co. ltd.  
Golden Heights,  
Nusrat Road,  
Multan  
Tel No. 061-4547842  
Fax No. 061-4547862  
agicomtn@agico.com.pk
- 16) **Peshawar**  
askari general insurance co. ltd.  
6th Floor, State Life Building,  
The Mall,  
Peshawar Cantt  
Tel No. 091-5272058  
Fax No. 091-5284769  
agicopsb@agico.com.pk
- 17) **Rawalpindi-II**  
askari general insurance co. ltd.  
2nd Floor,  
National Business Centre,  
Murree Road, Shamsabad,  
Rawalpindi  
Tel No. 091-9292082-5  
Fax No. 051-9292086  
agicorwp@agico.com.pk
- 18) **Rawalpindi-III**  
askari general insurance co. ltd.  
1st Floor, Ferozssons Building,  
Haider Road, Saddar,  
Rawalpindi  
Tel No. 051-9273661-3  
Fax No. 051-9273660  
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- 19) **Sialkot**  
askari general insurance co. ltd.  
1st Floor, Oberoi Co-operative  
Building, Paris Road,  
Sialkot  
Tel No. 052-4582381  
Fax No. 052-4582382  
agicoslt@agico.com.pk
- 20) **Rahim Yar Khan**  
askari general insurance co. ltd.  
Office No. 3, 2nd Floor, Bashir  
Plaza, 12/A, Model Town,  
Opposite Town Hall,  
Rahim Yar Khan  
Tel No. 068-5888844

# Directors' Report to the Shareholders

For the three months period ended 31 March 2019

The Directors are pleased to present the un-audited condensed interim financial information of the Company for the first quarter ended 31st March 2019.

During the period, the Company's results from core operations were better than the similar period last year. A comparison of key performance indicators is as follows:

	31st March	
	2019	2018
	(Rupees in Thousands)	
Gross premium written (incl. Takaful Contribution)	652,842	607,534
Net premium revenue	518,769	428,229
Underwriting Profit	49,301	77,169
Investment and other income	55,430	31,336
Profit before tax	124,139	115,234
Profit after tax	90,175	82,001
Earnings per share (Rs.)	1.44	1.31

The Company achieved growth of 7.5% in Gross premiums written. The Investment and other income saw an increase of 77% whereas Profit after Taxes and Earnings per Share increased by 10%.

The Company invested approximately Rs. 10 million in AskTech (Private) Limited during quarter ended 31 March 2019 after which it has become subsidiary of the Company.

## Future Outlook

The Company expects that the recent currency devaluation, considerable increase in costs of medicine and auto parts and hike in vehicle prices would increase overall cost of doing business in coming periods. However, we are taking necessary steps and exploring various growth opportunities due to which we are confident of achieving further growth going forward.

## Acknowledgements

We would like to take this opportunity to thank our Regulators, the Insurance Association of Pakistan for their continued support, and our valued Reinsurers and other stakeholders for their trust and confidence in us.

**For and Behalf of the Board**



Abdul Waheed  
President & Chief Executive



Lt Gen Najib Ullah Khan (Retd)  
Chairman

**Rawalpindi**  
**22 April 2019**



ڈائریکٹرز 31 مارچ، 2019ء کو مکمل ہونے والے پہلے تین ماہ کے لئے کمپنی کے غیر محاسبہ شدہ مجموعی عبوری مالیاتی بیانات کو پیش کرنے میں خوش محسوس کر رہے ہیں۔

اس مدت کے دوران، کمپنی کے نتائج گزشتہ سال حاصل ہونے والے بنیادی آپریشنز کے نتائج سے بہتر ہیں۔ اہم کارکردگی کے اشارے کی ایک تقابل مندرجہ ذیل ہے:

31 مارچ		
2018ء	2019ء	
(روپے ہزاروں میں)		
607,534	652,842	مکتوبہ مجموعی پر بیمہ (بٹول ٹکافل حصہ)
428,229	518,769	خالص پر بیمہ آمدنی
77,169	49,301	زیر اثر منافع
31,336	55,430	سرمایہ کاری اور دیگر آمدنی
115,234	124,139	قبل از ٹیکس منافع
82,001	90,175	بعد از ٹیکس منافع
1.31	1.44	فی حصص آمدنی (روپیہ)

کمپنی نے مکتوبہ مجموعی پر بیمہ میں مجموعی طور پر 7.5 فیصد کی ترقی حاصل کی۔ سرمایہ کاری اور دیگر آمدنی میں 77 فیصد اضافہ ہوا، جبکہ ٹیکس اور آمدنی کے بعد منافع 10 فیصد تک بڑھ گیا۔

کمپنی نے 31 مارچ 2019ء کو ختم ہونے والے دورانیے کے لیے AskTech (پرائیویٹ) لمیٹڈ میں تقریباً 10 ملین روپے سرمایہ کاری کی ہے۔

### مستقبل کے امکانات:

کمپنی کی توقع ہے کہ حالیہ کرنسی کی قیمت میں کمی واقع ہونے، ادویات اور آٹو حصوں کی قیمتوں میں اضافہ اور گاڑیوں کی قیمتوں میں اضافہ ہونے کی وجہ سے آنے والے دورانیے میں کاروبار کرنے کی مجموعی لاگت میں اضافہ ہو گا۔ تاہم، ہم ضروری اقدامات کر رہے ہیں اور مختلف مواقع تلاش کر رہے ہیں جس کے نتیجے میں ہم مزید ترقی کی طرف آگے بڑھنے پر یقین رکھتے ہیں۔

### اعتراف:

ہم اپنے ریگولیٹرز اور انشورنس البوسی ایشن آف پاکستان کا ان کی مسلسل حمایت اور رہنمائی پر شکریہ ادا کرتے ہیں، ہمارے قابل قدر بیمہ کاروں اور دیگر اسٹیک ہولڈرز کے ہم پر اعتماد اور بھروسہ کرنے کی وجہ سے ان کا شکریہ ادا کرنا چاہتے ہیں۔

بورڈ کے لیے اور بورڈ کی نیابت سے



لیفٹیننٹ جنرل نجیب اللہ خان (ر)  
چیئرمین - بورڈ آف ڈائریکٹرز

راولپنڈی

22 اپریل، 2019ء



عبد الوہید  
پریزیڈنٹ و چیف ایگزیکٹو

# Un-consolidated

## Condensed Interim Statement Of Financial Position (Unaudited)

As at 31 March 2019

		(Unaudited) 31 March 2019	(Audited) 31 December 2018
		Rupees in thousand	
<b>ASSETS</b>	<b>Note</b>		
Property and equipment	8	226,434	228,834
Intangible assets	9	261	72
Investment property	10	41,483	41,811
Investment in subsidiary	11	10,000	-
Investments			
- Equity securities	12	385,234	424,765
- Debt securities	13	426,755	276,345
- Term deposits	14	1,172,300	1,130,800
Loans and other receivables		95,282	73,214
Insurance / Reinsurance receivables	15	1,186,292	1,393,739
Reinsurance recoveries against outstanding claims	19	222,185	180,980
Salvage recoveries accrued		57,137	60,543
Deferred commission expense / Acquisition cost	20	101,014	97,956
Deferred taxation		30,083	31,940
Prepayments		519,015	563,924
Cash and bank		93,450	147,175
<b>Total assets from Window Takaful Operations - Operator's Fund</b>		<b>238,997</b>	<b>202,467</b>
<b>Total Assets</b>		<b>4,815,922</b>	<b>4,854,565</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves attributable to Company's equity holders</b>			
Ordinary share capital		625,234	625,234
Share premium		121,161	121,161
Reserves		57,084	52,538
Unappropriated profit		977,963	887,788
<b>Total Equity</b>		<b>1,781,442</b>	<b>1,686,721</b>
<b>Liabilities</b>			
<b>Underwriting Provisions</b>			
- Outstanding claims including IBNR	19	493,043	445,799
- Unearned premium reserves	18	1,440,048	1,642,458
- Unearned reinsurance commission	20	96,881	107,337
Retirement benefit obligations		32,463	28,722
Staff compensated absences		27,360	25,668
Liabilities against assets subject to finance lease - secured		59,557	59,591
Taxation - provision less payment		15,121	6,288
Premium received in advance		25,351	22,794
Insurance / Reinsurance payables		550,916	531,640
Unclaimed dividends		4,049	4,049
Other creditors and accruals	16	163,311	190,685
Deposits and other payables		43,469	33,604
<b>Total Liabilities</b>		<b>2,951,569</b>	<b>3,098,635</b>
<b>Total liabilities from Window Takaful Operations - OPF</b>		<b>82,911</b>	<b>69,209</b>
<b>Total Equity and Liabilities</b>		<b>4,815,922</b>	<b>4,854,565</b>
Contingencies and commitments	17		

The annexed notes 1 to 26 form an integral part of this unconsolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Un-consolidated

## Condensed Interim Statement of Comprehensive Income (Unaudited)


For the three months period ended 31 March 2019

		Quarter ended 31 March	
		2019	2018
		Rupees in thousand	
	Note		
Net insurance premium	18	518,769	428,229
Net insurance claims	19	(340,586)	(240,155)
Net commission and other acquisition costs	20	21,663	9,482
Insurance claims and acquisition expenses		(318,923)	(230,673)
Management expenses		(150,545)	(120,387)
Underwriting results		49,301	77,169
Investment income	21	49,676	28,346
Rental income		1,274	903
Other income		4,480	2,087
Other expenses		(1,923)	(3,728)
Results of operating activities		102,808	104,777
Finance costs		(1,501)	(1,075)
<b>Profit before tax from General Insurance Operations</b>		<b>101,307</b>	<b>103,702</b>
<b>Profit before tax from Window Takaful Operations - OPF</b>		<b>22,832</b>	<b>11,532</b>
<b>Profit before tax</b>		<b>124,139</b>	<b>115,234</b>
Income tax expense		(33,964)	(33,233)
<b>Profit after tax</b>		<b>90,175</b>	<b>82,001</b>
<b>Other comprehensive income:</b>			
<b>Items that will be reclassified subsequently to profit and loss account:</b>			
Unrealised gain / (loss) on available-for-sale investments - net		4,546	(9,134)
Unrealised loss on available-for-sale investments from Window Takaful Operations - OPF (net)		-	(296)
		4,546	(9,430)
<b>Total comprehensive income for the period</b>		<b>94,721</b>	<b>72,571</b>
Earnings (after tax) per share - Rupees	22	1.44	1.31

The annexed notes 1 to 26 form an integral part of this unconsolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Un-consolidated

## Condensed Interim Statement of Cash Flows (Unaudited)


For the three months period ended 31 March 2019

	Quarter ended 31 March	
	2019	2018
	Rupees in thousand	
<b>Operating cash flows</b>		
<b>a) Underwriting activities:</b>		
Premium received	757,340	725,399
Reinsurance premium paid	(26,084)	[1,182,117]
Claims paid	(405,095)	[289,874]
Reinsurance and other recoveries received	3,882	881,541
Commission paid	(29,174)	[44,323]
Commission received	5,039	305,684
Management expenses paid	(151,351)	[121,559]
<b>Net cash flows generated from underwriting activities</b>	<b>154,557</b>	<b>274,751</b>
<b>b) Other operating activities:</b>		
Income tax paid	(25,131)	[32,448]
Other expenses paid	(1,691)	[3,728]
Other operating payments	(53,893)	[9,571]
Advances to employees	104	[197]
<b>Net cash used in other operating activities</b>	<b>(80,611)</b>	<b>[45,944]</b>
<b>Total cash flow generated from all operating activities</b>	<b>73,946</b>	<b>228,807</b>
<b>Investing activities:</b>		
Profit / return received	30,503	7,876
Dividends received	22	730
Payments for investments	(751,723)	[1,886,434]
Proceeds from investments	605,277	1,582,288
Fixed capital expenditure	(2,733)	[2,972]
Proceeds from disposal of fixed assets	-	45
<b>Total cash used in investing activities</b>	<b>(118,654)</b>	<b>[298,467]</b>
<b>Financing activities:</b>		
Financial charges paid	(1,501)	[1,075]
Repayment of obligation under finance lease	(7,932)	[5,012]
Staff house building finance - net	100	-
Mark-up on staff house building finance received	316	-
<b>Total cash used in financing activities</b>	<b>(9,017)</b>	<b>[6,087]</b>
<b>Net cash used in all activities</b>	<b>(53,725)</b>	<b>[75,747]</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>147,175</b>	<b>191,755</b>
<b>Cash and cash equivalents at end of the year</b>	<b>93,450</b>	<b>116,008</b>

The annexed notes 1 to 26 form an integral part of this unconsolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

	Quarter ended 31 March	
	2019	2018
	Rupees in thousand	
<b>Reconciliation to Profit and Loss Account</b>		
Operating cash flows	73,946	228,807
Depreciation expense	(12,451)	(15,800)
Financial charges	(1,501)	(1,075)
Gain on disposal of fixed assets	-	45
Decrease in assets other than cash	(68,182)	(1,324,092)
Decrease in liabilities other than running finance	30,563	1,151,402
Unrealized gain on investments - held for trading	544	11,754
Reversal of provision against doubtful debts	-	1,983
Provision for diminution in value of AFS investments	17,076	2,063
Dividend income	1,207	730
Investment income	28,923	13,113
Profit on bank deposits	4,126	1,638
Income tax provision	(33,964)	(33,233)
Gain on trading	1,925	686
Tax paid	25,131	32,448
<b>Profit after taxation from General Insurance Operations</b>	<b>67,343</b>	<b>70,469</b>
<b>Profit from Window Takaful Operations - OPF</b>	<b>22,832</b>	<b>11,532</b>
<b>Profit after taxation</b>	<b>90,175</b>	<b>82,001</b>

#### Definition of cash :

Cash comprises cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

	2019	2018
	Rupees in thousand	
<b>Cash for the purpose of cash flow statement consists of:</b>		
<b>Cash and other equivalents</b>		
Cash in hand	1,024	846
Stamp in hand	-	49
	1,024	895
<b>Current and other accounts</b>		
Current accounts	20,538	17,458
Deposit accounts	71,888	97,655
	92,426	115,113
<b>Total</b>	<b>93,450</b>	<b>116,008</b>

The annexed notes 1 to 26 form an integral part of this unconsolidated condensed interim financial information.



Razi Haider  
Chief Financial Officer



Abdul Waheed  
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)  
Director



Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Un-consolidated Condensed Interim Statement of Changes in Equity (Unaudited)

For the three months period ended 31 March 2019

	Share capital Issued, subscribed and paid up	Reserves				Total reserves	Total equity
		Capital reserve	General reserve	Available for sale investment revaluation reserve	Retained earnings		
		Share premium					
Rupees in thousand							
Balance as at 01 January 2018	625,234	121,161	70,000	(26,004)	693,895	859,052	1,494,286
<b>Total comprehensive income / (loss) for the period</b>							
Profit for the period	-	-	-	-	82,001	82,001	82,001
Other comprehensive loss for the period	-	-	-	(9,430)	-	(9,430)	(9,430)
Total comprehensive income / (loss) for the period	-	-	-	(9,430)	82,001	72,571	72,571
<b>Changes in owners' equity</b>							
Balance as at 31 March 2018	625,234	121,161	70,000	-	775,896	931,623	1,556,857
<b>Balance as at 01 January 2019</b>	<b>625,234</b>	<b>121,161</b>	<b>70,000</b>	<b>(17,462)</b>	<b>887,788</b>	<b>1,061,487</b>	<b>1,686,721</b>
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	-	90,175	90,175	90,175
Other comprehensive income for the period	-	-	-	4,546	-	4,546	4,546
Total comprehensive income for the period	-	-	-	4,546	90,175	94,721	94,721
<b>Changes in owners' equity</b>							
Balance as at 31 March 2019	625,234	121,161	70,000	(12,916)	977,963	1,156,208	1,781,442

The annexed notes 1 to 26 form an integral part of this unconsolidated condensed interim financial information.



**Razi Haider**  
Chief Financial Officer



**Abdul Wahneed**  
President & Chief Executive



**Maj Gen Akhtar Iqbal (Retd)**  
Director



**Lt Gen Najib Ullah Khan (Retd)**  
Chairman

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 1 LEGAL STATUS AND NATURE OF BUSINESS

askari general insurance company limited ("the Company") was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Company commenced its commercial operations on 15 October 1995. Shares of the Company are quoted on Pakistan Stock Exchange Limited. The registered office and principal place of business of the Company is located at AWT Plaza, Rawalpindi. The Company has 20 branches in Pakistan. The Company is a subsidiary of Army Welfare Trust.

## 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

This unconsolidated condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting consist of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017
- Provisions of and directives issued under the Companies Act, 2017
- Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and Insurance Ordinance, 2000

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017 shall prevail.

This unconsolidated condensed interim financial information does not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2018. Comparative balance sheet is extracted from annual audited financial statements for the year ended 31 December 2018 whereas comparative for condensed interim statement of comprehensive income, condensed interim statement of changes in equity, condensed interim cash flow statement, are stated from unaudited condensed interim financial information for the three months period ended 31 March 2018.

Total assets, total liabilities and profit / (loss) of the Window Takaful Operations of the Company referred to as the Operator's Fund has been presented in this unconsolidated condensed interim financial information in accordance with the requirements of Circular 25 of 2015 dated 9 July 2015.

A separate set of condensed interim financial information of Window Takaful Operations has been reported which is annexed to this unconsolidated condensed interim financial information as per the requirements of the SECP Takaful Rules, 2012.

### 2.1 Basis of measurement

This unconsolidated condensed interim financial information has been prepared under the historical cost convention except for certain financial instruments which are carried at their fair values and obligations under certain employee benefits which are measured at their present values. Figures have been rounded off to the nearest rupees in thousand.

### 2.2 Functional and presentation currency

This unconsolidated condensed interim financial information is presented in Pakistani Rupees, which is the Company's functional and presentation currency.

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation including judgements and estimates used in measurement of fair values for the preparation of this unconsolidated condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 31 December 2018.

## 4 FINANCIAL RISK MANAGEMENT

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended 31 December 2018.

## 5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of unconsolidated condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this unconsolidated condensed interim financial information, the significant judgements made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied in the preparation of the financial statements for the year ended 31 December 2018.

## 6 PREMIUM DEFICIENCY RESERVE

During the period, management has reviewed the results of each class of business and considers that no additional reserve is required to be created as the unearned premium reserve for each class of business as at the period end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of the policies in force at the balance sheet date.

## 7 SUMMARY OF SIGNIFICANT EVENTS AND TRANSACTIONS

- The Company has opened a new branch in Rahim Yar Khan in January 2019.
- The Company has acquired a wholly owned subsidiary AskTech [Private] Limited during the period as explained in note 11.1 to the unconsolidated condensed interim financial information.

		(Unaudited) 31 March 2019	(Audited) 31 December 2018
	Note		
<b>8 PROPERTY AND EQUIPMENT</b>			
		Rupees in thousand	
Operating assets	8.2	223,928	225,963
Capital work-in-progress	8.1	2,506	2,871
		<b>226,434</b>	<b>228,834</b>
<b>8.1 Movement in Capital work-in-progress is as follows:</b>			
Opening balance		2,871	2,776
Additions		351	2,467
Transfers		[716]	[2,372]
Closing balance		<b>2,506</b>	<b>2,871</b>



# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 8.2 Operating assets

Note	Rupees in thousand	Cost					Depreciation		Written down value	Useful life (years)	
		Opening balance	Additions / (Disposals)	Adjustments	Closing balance	Opening balance	For the period	(Disposals) / Adjustments			Closing balance
31 March 2019 (unaudited)	8.2.1	118,800	-	-	118,800	743	743	-	1,486	117,314	40
		25,694	87	-	25,781	17,760	705	-	18,465	7,316	5
		67,421	1,584	-	69,005	57,076	1,813	-	58,889	10,116	3
		22,100	3	-	22,103	12,452	823	-	13,275	8,828	5
		139,368	7,897	-	147,265	68,835	7,255	-	76,090	71,175	5
		109,155	-	716	109,871	104,222	910	-	105,132	4,739	3
		20,675	488	-	21,163	16,162	561	-	16,723	4,440	3
	503,213	10,059	716	513,988	277,250	12,810	-	290,060	223,928		
Rupees in thousand											
	Rupees in thousand	Cost					Depreciation		Written down value	Useful life (years)	
		Opening balance	Additions / (Disposals)	Adjustments	Closing balance	Opening balance	For the period	(Disposals) / Adjustments			Closing balance
31 December 2018 (audited)		-	118,800	-	118,800	-	743	-	743	118,057	40
		24,980	714	-	25,694	15,789	2,794	(823)	17,760	7,994	5
		60,190	7,231	-	67,421	50,686	6,922	(532)	57,076	10,345	3
		18,844	3,256	-	22,100	9,111	3,475	(194)	12,452	9,648	5
		124,642	14,726	-	139,368	47,005	25,631	(3,801)	68,835	70,533	5
		106,863	(80)	2,372	109,155	96,047	8,255	(80)	104,222	4,933	3
		15,358	5,317	-	20,675	14,826	1,336	-	16,162	4,513	3
	350,877	149,964	2,372	503,213	233,464	49,156	(5,370)	277,250	225,963		

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited) For the three months period ended 31 March 2019

**8.2.1**

This represents the carrying value of one office located at 8th Floor of Askari Tower, Lahore. The total area of the office is 5,400 square feet.

**8.2.2**

Additions, disposals and depreciation for the three months period ended 31 March 2018 were Rs.4,795 thousand, 58 thousand and 15,427 thousand respectively.

**9**

## INTANGIBLE ASSETS

	Cost			Amortization		Written down value	Useful life (years)		
	Opening balance	Additions / (Disposals)	Adjustments	Closing balance	For the period			(Disposals) / Adjustments	Closing balance
Rupees in thousand									
Computer software	5,139	220	-	5,359	5,067	31	-	5,098	5
Total - 31 March 2019 [unaudited]	5,139	220	-	5,359	5,067	31	-	5,098	
Total - 31 December 2018 [audited]	5,139	-	-	5,139	4,928	139	-	5,067	5
									72
									5

**9.1**

Amortization for the three months period ended 31 March 2018 was Rs. 45 thousand.

**10**

## INVESTMENT PROPERTY

This represents the carrying amount of two offices in Islamabad Stock Exchange building, classified as investment property based on the management's intention to hold the property for earning rentals and / or capital appreciation.

	(Unaudited)		(Audited)	
	31 March 2019	31 March 2018	31 December 2018	
Rupees in thousand				
<b>Cost</b>				
Balance at beginning of the period / year	52,400	52,400	52,400	
Balance at end of the period / year	52,400	52,400	52,400	
<b>Depreciation</b>				
Balance at beginning of the period / year	(10,589)	(9,279)	(9,279)	
Depreciation for the period / year	(328)	(328)	(328)	
Balance at end of the period / year	(10,917)	(10,589)	(10,589)	
Useful life (years)	41,483	41,811	41,811	40
	40			

**10.1**

Depreciation for the three months period ended 31 March 2018 was Rs. 327,500.

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

			(Unaudited) 31 March 2019	(Audited) 31 December 2018				
	Note		Rupees in thousand					
11	INVESTMENT IN SUBSIDIARY							
	11.1	AskTech (Private) Limited - At cost	10,000	-				
11.1	AskTech (Private) Limited is engaged in establishing, developing, expanding, enhancing, managing and operating information technology services, GPS/GSM based tracking and systems. The Company acquired 100% shareholding in AskTech (Private) Limited in February 2019.							
			(Unaudited) 31 March 2019	(Audited) 31 December 2018				
12	INVESTMENTS IN EQUITY SECURITIES		Rupees in thousand					
	12.1	Fair value through profit and loss	190,885	166,340				
	12.2	Available-for-sale	194,349	258,425				
		Total equity securities	385,234	424,765				
			31 March 2019 (unaudited)	31 December 2018 (audited)				
			Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value (Restated)
			Rupees in thousand					
12.1	Fair value through profit and loss							
		Mutual funds	190,341	-	190,885	162,378	-	166,340
12.2	Available-for-sale							
		Listed shares	127,844	(25,652)	102,192	121,716	(25,652)	96,064
		Mutual funds	112,724	(2,375)	110,349	206,407	(19,451)	186,956
		Unrealized deficit on revaluation			(18,192)	-	-	(24,595)
			240,568	(28,027)	194,349	328,123	(45,103)	258,425
13	INVESTMENTS IN DEBT SECURITIES							
	HELD TO MATURITY							
	Government Securities							
		Pakistan Investment Bonds	40,730	-	40,730	40,858	-	40,858
		Treasury Bills	26,000	-	26,000	25,487	-	25,487
			66,730	-	66,730	66,345	-	66,345
	AVAILABLE-FOR-SALE							
		Term Finance Certificates	160,000	-	160,000	160,000	-	160,000
		Sukuks	100,025	-	100,025	50,000	-	50,000
		Commercial Papers	100,000	-	100,000	-	-	-
			360,025	-	360,025	210,000	-	210,000
	LOANS AND RECEIVABLES							
		Certificates of Investments	11,128	(11,128)	-	11,128	(11,128)	-
			437,883	(11,128)	426,755	287,473	(11,128)	276,345

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

		(Unaudited) 31 March 2019	(Audited) 31 December 2018
	<b>INVESTMENTS IN TERM DEPOSITS</b>		
		Rupees in thousand	
<b>14</b>	<b>Loans and receivables</b>		
	Deposits maturing within 12 months	<b>1,172,300</b>	1,130,800
<b>15</b>	<b>INSURANCE / REINSURANCE RECEIVABLES</b>		
	Due from insurance contract holders	<b>1,038,359</b>	1,225,705
	Less: provision for impairment of receivables from insurance contract holders	<b>(15,337)</b>	(15,337)
		<b>1,023,022</b>	1,210,368
	Due from other insurers / reinsurers	<b>187,246</b>	197,347
	Less: provision for impairment of receivables from other insurers / reinsurers	<b>(13,976)</b>	(13,976)
		<b>173,270</b>	183,371
		<b>1,196,292</b>	1,393,739
<b>16</b>	<b>OTHER CREDITORS AND ACCRUALS</b>		
	Agents' commission payable	<b>91,957</b>	62,323
	Tax deducted at source	<b>13,114</b>	11,390
	Federal excise duty / federal insurance fee	<b>28,897</b>	35,071
	Accrued expenses	<b>2,812</b>	5,087
	Fund received against leased vehicle	<b>14,485</b>	13,422
	Fund received against vehicle Ijarah	<b>2,213</b>	2,065
	Others	<b>9,833</b>	61,327
		<b>163,311</b>	190,685
<b>17</b>	<b>CONTINGENCIES AND COMMITMENTS</b>		

There is no change in contingencies and commitments as reported in the annual financial statements of the Company for the year ended 31 December 2018.

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

		<b>Quarter ended 31 March</b>	
		<b>2019</b>	<b>2018</b>
		Rupees in thousand	
<b>18</b>	<b>NET INSURANCE PREMIUM</b>		
	Written gross premium	<b>558,246</b>	536,050
	Add: Unearned premium reserve opening	<b>1,642,458</b>	1,538,596
	Less: Unearned premium reserve closing	<b>1,440,048</b>	1,404,412
	Premium earned	<b>760,656</b>	670,234
	Less: Reinsurance premium ceded	<b>179,970</b>	152,885
	Add: Prepaid reinsurance premium opening	<b>547,973</b>	566,134
	Less: Prepaid reinsurance premium closing	<b>486,056</b>	477,014
	Reinsurance expense	<b>241,887</b>	242,005
		<b>518,769</b>	428,229
<b>19</b>	<b>NET INSURANCE CLAIMS</b>		
	Claims paid	<b>405,595</b>	289,874
	Add: Outstanding claims including IBNR closing	<b>493,043</b>	454,440
	Less: Outstanding claims including IBNR opening	<b>445,799</b>	416,296
	Claims expense	<b>452,839</b>	328,018
	Less: Reinsurance and other recoveries received	<b>71,048</b>	86,473
	Add: Reinsurance and other recoveries in respect of outstanding claims closing	<b>222,185</b>	185,807
	Less: Reinsurance and other recoveries in respect of outstanding claims opening	<b>180,980</b>	184,417
	Reinsurance and other recoveries revenue	<b>112,253</b>	87,863
		<b>340,586</b>	240,155
<b>20</b>	<b>NET COMMISSION EXPENSE / ACQUISITION COST</b>		
	Commission paid or payable	<b>55,923</b>	58,234
	Add: Deferred commission expense opening	<b>97,956</b>	70,218
	Less: Deferred commission expense closing	<b>101,014</b>	87,233
	Net commission	<b>52,865</b>	41,219
	Less: Commission received or recoverable	<b>64,072</b>	41,448
	Add: Unearned reinsurance commission opening	<b>107,337</b>	90,349
	Less: Unearned reinsurance commission closing	<b>96,881</b>	81,096
	Commission from reinsurers	<b>74,528</b>	50,701
		<b>[21,663]</b>	[9,482]

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

21	INVESTMENT INCOME	2019	2018
		Rupees in thousand	
	<b>Dividend income on investments</b>		
	Dividend income on available-for-sale investments	<b>1,207</b>	730
		<b>1,207</b>	730
	<b>Income from debt securities</b>		
	Return on government securities	<b>943</b>	1,402
	Return on other fixed income securities	<b>42,421</b>	11,000
		<b>43,364</b>	12,402
	<b>Net realised gains on investments</b>		
	Gain on trading of held for trading investments	<b>1,926</b>	686
	(Loss) / gain on sale of available-for-sale investments	<b>(14,441)</b>	711
		<b>(12,515)</b>	1,397
	Unrealized profit on re-measurement of investments held for trading	<b>544</b>	11,754
	Reversal of diminution in available-for-sale investments	<b>17,076</b>	2,063
	<b>Total investment income</b>	<b>49,676</b>	28,346
22	<b>EARNINGS PER SHARE</b>		
	Profit after tax (Rupees in thousand)	<b>90,175</b>	82,001
	Weighted average number of shares	<b>62,523</b>	62,523
	<b>Earnings per share (Rupees)</b>	<b>1.44</b>	1.31

## 23 RELATED PARTY TRANSACTIONS

The Company is a subsidiary of Army Welfare Trust ("the parent company") therefore all subsidiaries and associated undertakings of the parent company are related parties of the Company. Other related parties comprise directors, key management personnel, entities with common directorships and entities over which the directors are able to exercise influence. Balances and transactions with related parties are as follows:

	(Unaudited) 31 March 2019	(Audited) 31 December 2018
<b>Balances at period / year end</b>	Rupees in thousand	
<b>Parent:</b>		
Premium due:		
Balance at beginning of the period / year	<b>1,316</b>	153
Insurance premium written (including government levies, administrative surcharge and policies stamps)	<b>403</b>	6,871
Receipts during the period / year	<b>(484)</b>	(5,708)
Balance at end of the period / year	<b>1,235</b>	1,316

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## Associated undertakings:

Premium due:

Balance at beginning of the period / year  
Insurance premium written (including government levies, administrative surcharge and policies stamps)  
Receipts during the period / year  
Balance at end of the period / year

(Unaudited)  
31 March  
2019

(Audited)  
31 December  
2018

Rupees in thousand

94,261	86,940
9,768	148,088
(41,302)	(140,767)
62,727	94,261

## Transactions during the period:

### With parent:

Insurance premium written (including government levies administrative surcharge and policies stamps)  
Premium received during the period  
Insurance claims paid  
Rent paid

(Unaudited)  
Quarter ended 31 March  
2019

2018

Rupees in thousand

403	614
484	531
544	1,002
5,692	5,233

### With subsidiary:

Investment made during the period

10,000

-

### With associates:

Insurance premium written (including government levies administrative surcharge and policies stamps)  
Premium received during the period  
Insurance claims paid  
Contribution to staff retirement benefit funds  
Remuneration of chief executive, directors and executives

9,768

12,695

41,302

42,130

7,272

3,970

9,109

7,330

10,951

7,390

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

24

### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value (the carrying amount is a reasonable approximation of fair value).

	31 March 2019 (unaudited)					Level 1
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities	Total
Rupees in thousand						
<b>Financial assets measured at fair value</b>						
Investment at fair value through profit and loss	190,885	-	-	-	-	190,885
Investment at fair value through other comprehensive income	-	194,349	-	-	-	194,349
<b>Financial assets not measured at fair value</b>						
Cash and bank deposits*	-	-	-	93,450	-	93,450
Loans to employees	-	-	-	220	-	220
Investment in subsidiary	10,000	-	-	-	-	10,000
Investments	-	-	66,730	-	-	66,730
- Government securities	-	-	-	1,172,300	-	1,172,300
- Certificates of Investment (COIs) / TDRs	-	-	-	-	-	-
- Fixed term deposits	-	360,025	-	-	-	360,025
Amounts due from insurance contract holders*	-	-	-	1,023,022	-	1,023,022
Amounts due from other insurers / reinsurers*	-	-	-	173,270	-	173,270
Salvage recoveries accrued*	-	-	-	57,137	-	57,137
Accrued investment income*	-	-	-	24,628	-	24,628
Reinsurer recoveries against outstanding claims*	-	-	-	222,185	-	222,185
Sundry receivables*	-	-	-	57,782	-	57,782
Total assets of Window Takaful Operations - OPF	-	-	-	238,597	-	238,597
<b>Financial liabilities not measured at fair value</b>						
Provision for outstanding claims (including EBR)*	-	-	-	-	493,043	493,043
Amounts due to other insurers / reinsurers*	-	-	-	-	550,916	550,916
Accrued expenses*	-	-	-	-	2,812	2,812
Other creditors and accruals*	-	-	-	-	180,499	180,499
Deposits and other payables*	-	-	-	-	43,469	43,469
Unclaimed dividend*	-	-	-	-	4,049	4,049
Total liabilities of Window Takaful Operations - OPF	-	-	-	-	82,931	82,931
	200,885	554,374	66,730	3,062,571	1,337,659	5,222,659
						385,234



# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

	31 December 2018 (audited)				
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities
				Rupees in thousand	
					Total
					Level 1
<b>Financial assets measured at fair value</b>					
Investment at fair value through profit and loss	166,340	-	-	-	166,340
Investment at fair value through other comprehensive income	-	258,425	-	-	258,425
<b>Financial assets not measured at fair value</b>					
Cash and bank deposits*	-	-	-	147,175	147,175
Loans to employees	-	-	-	324	324
Investments	-	-	66,345	-	66,345
- Government securities	-	-	-	-	-
- Certificates of Investment (COIs) / TDRs	-	-	-	11,30,800	11,30,800
- Fixed term deposits	-	210,000	-	-	210,000
Amounts due from Insurance contract holders*	-	-	-	1,210,368	1,210,368
Amounts due from other insurers / reinsurers*	-	-	-	183,371	183,371
Salvage recoveries accrued*	-	-	-	60,543	60,543
Accrued investment income*	-	-	-	10,886	10,886
Reinsurer recoveries against outstanding claims*	-	-	-	180,980	180,980
Sundry receivables*	-	-	-	49,233	49,233
Total assets of Window Takatuf Operations - OPF	-	-	-	202,467	202,467
Financial liabilities not measured at fair value	-	-	-	-	-
Provision for outstanding claims (including IBNR)*	-	-	-	445,799	445,799
Amounts due to other insurers / reinsurers*	-	-	-	531,640	531,640
Accrued expenses*	-	-	-	5,087	5,087
Other creditors and accruals*	-	-	-	185,598	185,598
Deposits and other payables*	-	-	-	33,604	33,604
Unclaimed dividend*	-	-	-	4,049	4,049
Total liabilities of Window Takatuf Operations - OPF	-	-	-	69,209	69,209
	166,340	489,425	66,345	3,176,147	5,152,243
					424,765

\* The Company has not disclosed the fair value of these items because their carrying amounts are a reasonable approximation of fair value.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 25 SEGMENT INFORMATION

### 25.1 Segment Profit and loss

	Fire and property damage			Marine, aviation and transport			Motor			Accident and health			Miscellaneous			Total	
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	
	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	31 March 2019	31 March 2018	
			</														

## For the three months period ended 31 March 2019

Profit before tax from Window Takaful Operations - OPF

# Notes to and Forming Part of The Un-consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 25.2 Segment Assets and Liabilities

	Fire and property damage		Marine, aviation and transport		Motor		Accident and health		Miscellaneous		Total	
	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018
	Rupees in thousands											
Corporate Segment assets - Conventional	310,007	361,003	163,758	114,878	778,894	923,238	642,613	708,514	395,845	402,393	2,289,117	2,510,026
Corporate Segment assets - Takaful OPF	7,149	6,248	3,125	2,402	33,160	31,841	1,632	1,788	3,178	1,564	48,248	43,843
Corporate unallocated assets - Conventional											2,287,808	2,142,072
Corporate unallocated assets - Takaful OPF											190,749	158,624
Consolidated total assets											4,815,922	4,854,565
Corporate Segment liabilities - Conventional	337,205	387,047	182,830	123,394	961,637	956,527	774,769	895,339	514,122	518,718	2,770,561	2,881,025
Corporate Segment liabilities - Takaful OPF	8,431	5,903	1,822	1,016	55,223	46,889	3,312	2,748	7,029	7,978	75,817	64,544
Corporate unallocated Segment liabilities - Conventional											181,008	217,610
Corporate unallocated Segment liabilities - Takaful OPF											7,094	4,665
Consolidated total liabilities											3,034,480	3,167,844

## 26 DATE OF AUTHORIZATION FOR ISSUE

This unconsolidated condensed interim financial information has been authorized for issue by the Board of Directors of the Company on 22 April 2019.



Razi Haider  
Chief Financial Officer



Abdul Waseed  
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)  
Director



Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Financial Information Window Takaful Operations

For the three months period ended 31 March 2019

askari general insurance co. ltd. - Window Takaful Operations  
**Condensed Interim Statement of Financial Position (Unaudited)**  
As at 31 March 2019

		31 March 2019 (Unaudited)			31 December 2018
		Operator's Fund	Participants' Takaful Fund	Aggregate	Aggregate (Audited)
		Rupees in thousand			
ASSETS	Note				
Property and equipment	5	406	-	406	451
investments					
- Equity securities	6	146,217	33,874	180,091	178,616
- Debt securities	7	15,000	15,000	30,000	10,000
Loans and Other Receivables	8	1,705	2,179	3,884	33,105
Takaful/Retakaful receivable	9	1,076	69,068	70,144	64,754
Retakaful recoveries against outstanding claims	18	-	22,668	22,668	16,078
Salvage recoveries accrued		-	4,053	4,053	3,632
Wakala fees receivable	10	35,884	-	35,884	33,113
Deferred Commission expense/ Acquisition cost	20	12,364	-	12,364	10,730
Mudarib's fees receivable		1,107	-	1,107	201
Tax deducted at source		2,055	722	2,777	2,414
Prepayments	11	929	37,381	38,310	29,469
Cash & Bank	12	23,253	103,878	127,131	74,712
<b>Total Assets</b>		<b>239,996</b>	<b>288,823</b>	<b>528,819</b>	<b>457,275</b>
<b>FUNDS AND LIABILITIES</b>					
<b>Operator's Fund</b>					
Statutory Fund		50,000	-	50,000	50,000
Accumulated profit		107,085	-	107,085	84,253
		157,085	-	157,085	134,253
<b>Waqf/Participants' Takaful Fund</b>					
Cede money		-	1,000	1,000	1,000
Reserves		-	-	-	101
Accumulated surplus		-	13,640	13,640	12,356
		-	14,640	14,640	13,457
<b>Underwriting Provisions</b>					
Outstanding claims including IBNR	18	-	80,577	80,577	68,644
Unearned contribution reserves	15	-	100,648	100,648	89,757
Unearned retakaful rebate	19	-	6,145	6,145	5,352
Contribution received in advance		-	2,991	2,991	2,733
Takaful / retakaful payables		2,707	41,758	44,465	34,916
Unearned wakala fees	17	68,171	-	68,171	61,788
Wakala fees payable		-	35,884	35,884	33,113
Mudarib's fees payable		-	1,107	1,107	201
Other creditors and accruals	13	12,033	5,073	17,106	13,061
<b>Total Liabilities</b>		<b>82,911</b>	<b>274,183</b>	<b>357,094</b>	<b>309,565</b>
<b>Total funds and liabilities</b>		<b>239,996</b>	<b>288,823</b>	<b>528,819</b>	<b>457,275</b>
<b>Contingencies and Commitments</b>	14				

The annexed notes 1 to 28 form an integral part of this financial statements.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

askari general insurance co. ltd. - Window Takaful Operations  
**Condensed Interim Statement of Comprehensive Income (Unaudited)**  
For the three months period ended 31 March 2019

		<b>Quarter ended 31 March</b>	
		<b>2019</b>	<b>2018</b>
		Rupees in thousand	
<b>PTF Revenue Account</b>			
Net contribution revenue	15	<b>29,015</b>	21,970
Net takaful benefits	18	<b>(31,509)</b>	[20,449]
Direct expenses	16	<b>(877)</b>	-
Retakaful rebate	19	<b>3,295</b>	1,755
Takaful claims and acquisition costs		<b>(29,091)</b>	[18,694]
<b>Underwriting Results</b>		<b>(76)</b>	3,276
Investment income	21	<b>1,011</b>	2,516
Other income	22	<b>1,255</b>	473
Mudarib's share	23	<b>(906)</b>	[1,195]
Results of operating activities		<b>1,360</b>	1,794
<b>Surplus for the period</b>		<b>1,284</b>	5,070
<b>Other comprehensive (loss) / income</b>			
<b>Items that will be subsequently reclassified to profit and loss account</b>			
Unrealized gain on available-for-sale investments		-	265
Reclassification adjustment relating to available for sale investments disposed off in the period		<b>(101)</b>	-
<b>Other comprehensive (loss) / income for the period</b>		<b>(101)</b>	265
<b>Total comprehensive surplus for the period</b>		<b>1,183</b>	5,335
<b>OPF Revenue Account</b>			
Wakala fee	17	<b>31,727</b>	19,400
Commission expense	20	<b>(6,592)</b>	[4,274]
Management expenses		<b>(6,868)</b>	[5,634]
		<b>18,267</b>	9,492
Investment income	21	<b>3,178</b>	558
Other income	22	<b>591</b>	396
Modarib's share of PTF investment income	23	<b>906</b>	1,195
Other expenses	24	<b>(110)</b>	[109]
Results of operating activities		<b>4,565</b>	2,040
<b>Profit for the period</b>		<b>22,832</b>	11,532
<b>Other comprehensive loss</b>			
<b>Items that will be subsequently reclassified to profit and loss account</b>			
Unrealized losses on available for sale investments		-	[423]
<b>Other comprehensive loss for the period</b>		-	[423]
<b>Total comprehensive income for the period</b>		<b>22,832</b>	11,109

The annexed notes 1 to 28 form an integral part of this financial statements.



Razi Haider  
Chief Financial Officer



Abdul Waheed  
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)  
Director



Lt Gen Najib Ullah Khan (Retd)  
Chairman

askari general insurance co. ltd. - Window Takaful Operations  
**Condensed Interim Statement of Changes in Fund (Unaudited)**  
For the three months period ended 31 March 2019

	Operator's Fund			
	Statutory Fund	Available-for-sale investments revaluation reserve	Accumulated Profit	Total
	Rupees in thousand			
Balance as at 01 January 2018	50,000		27,346	77,346
Restatement due to change in accounting policy	-	(955)	-	(955)
Balance as at 01 January 2018 (Restated)	50,000	(955)	27,346	76,391
<b>Total comprehensive income for the period</b>				
Profit for the period	-		11,532	11,532
Other comprehensive loss for the period	-	(423)	-	(423)
	-	(423)	11,532	11,109
<b>Balance as at 31 March 2018</b>	<b>50,000</b>	<b>(1,378)</b>	<b>38,878</b>	<b>87,500</b>
Balance as at 01 January 2019	<b>50,000</b>	<b>-</b>	<b>84,253</b>	<b>134,253</b>
<b>Total comprehensive income for the period</b>				
Profit for the period	-		22,832	22,832
Other comprehensive income for the period	-	-	-	-
	-	-	22,832	22,832
<b>Balance as at 31 March 2019</b>	<b>50,000</b>	<b>-</b>	<b>107,085</b>	<b>157,085</b>


  

	Participants' Takaful Fund			
	Cede Money	Available-for-sale investments revaluation reserve	Accumulated Surplus	Total
	Rupees in thousand			
Balance as at 01 January 2018 as previously reported	1,000	-	15,528	16,528
Restatement due to change in accounting policy	-	-	-	-
Balance as at 01 January 2018 (restated)	1,000	-	15,528	16,528
<b>Total comprehensive income for the period</b>				
Surplus for the period	-		5,070	5,070
Other comprehensive income for the period	-	265	-	265
	-	265	5,070	5,335
<b>Balance as at 31 March 2018</b>	<b>1,000</b>	<b>265</b>	<b>20,598</b>	<b>21,863</b>
Balance as at 01 January 2019	<b>1,000</b>	<b>101</b>	<b>12,356</b>	<b>13,457</b>
<b>Total comprehensive income for the period</b>				
Deficit for the period	-		1,284	1,284
Other comprehensive loss for the period	-	(101)	-	(101)
	-	(101)	1,284	1,183
<b>Balance as at 31 March 2019</b>	<b>1,000</b>	<b>-</b>	<b>13,640</b>	<b>14,640</b>

The annexed notes 1 to 28 form an integral part of this financial statements.

  
Razi Haider  
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Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman



askari general insurance co. ltd. - Window Takaful Operations  
Condensed Interim Statement of Cash Flows (Unaudited)

For the three months period ended 31 March 2019

	31 March 2019			31 March 2018
	Operator's Fund	Participants' Takaful Fund	Aggregate	Aggregate
Rupees in thousand				
<b>Operating Cash Flows</b>				
<b>a) Takaful activities</b>				
Contribution received	-	88,934	88,934	59,069
Re-takaful Contribution paid	-	(6,359)	(6,359)	(1,626)
Claims paid	-	(28,074)	(28,074)	(17,590)
Re-takaful and other recoveries received	-	68	68	-
Commission paid	(2,865)	-	(2,865)	(3,505)
Re-takaful rebate received	-	1,152	1,152	-
Wakala fee received / (paid)	35,338	(35,338)	-	-
Management expenses	(7,101)	(1,557)	(8,658)	(5,140)
<b>Net cash flows generated from underwriting activities</b>	<b>25,372</b>	<b>18,826</b>	<b>44,198</b>	<b>31,208</b>
<b>b) Other operating activities:</b>				
Income tax paid	(198)	(165)	(363)	(109)
Other expenses paid	(164)	-	(164)	-
Other operating payments	-	(1,354)	(1,354)	-
Other operating receipts	3,985	22,369	26,354	1,512
Loan repayments received	-	-	-	67
<b>Net cash flow generated from other operating activities</b>	<b>3,623</b>	<b>20,850</b>	<b>24,473</b>	<b>1,470</b>
<b>Total cash flow from all operating activities</b>	<b>28,995</b>	<b>39,676</b>	<b>68,671</b>	<b>32,678</b>
<b>Investment activities:</b>				
Profit / return received	591	1,255	1,846	869
Dividends received	764	15	779	-
Payment for investments	(10,503)	(10,000)	(20,503)	(25,000)
Proceeds from disposals of investments	-	2,135	2,135	-
<b>Total cash flow used in investing activities</b>	<b>(9,148)</b>	<b>(6,595)</b>	<b>(15,743)</b>	<b>(24,131)</b>
<b>Financing activities:</b>				
Payment against Ijarah	(509)	-	(509)	(773)
<b>Total cash flow used in financing activities</b>	<b>(509)</b>	<b>-</b>	<b>(509)</b>	<b>(773)</b>
<b>Net cash flow from all activities</b>	<b>19,338</b>	<b>33,081</b>	<b>52,419</b>	<b>7,774</b>
<b>Cash and cash equivalents at beginning of the period</b>	<b>3,915</b>	<b>70,797</b>	<b>74,712</b>	<b>85,515</b>
<b>Cash and cash equivalents at end of the period</b>	<b>23,253</b>	<b>103,878</b>	<b>127,131</b>	<b>93,289</b>

The annexed notes 1 to 28 form an integral part of this financial statements.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

askari general insurance co. ltd. - Window Takaful Operations  
Condensed Interim Statement of Cash Flows (Unaudited)

For the three months period ended 31 March 2019

	31 March 2019			31 March 2018
	Operator's Fund	Participants' Takaful Fund	Aggregate	Aggregate
<b>Reconciliation to Profit and Loss Account:</b>	Rupees in thousand			
Operating cash flows	28,995	39,676	68,671	32,678
Depreciation expense	(45)	-	(45)	(37)
Dividend income	764	15	779	-
Gain on disposal of investments	-	257	257	-
Increase / (decrease) in assets other than cash	4,281	(6,901)	(2,620)	47,542
Increase in liabilities other than running finance	(13,748)	(33,812)	(47,560)	(66,860)
Unrealized gain on investments held for trading	2,078	484	2,562	846
Investment income	146	146	292	-
Profit on bank deposits	591	1,255	1,846	869
Tax paid	198	165	363	109
Decrease in deposit against vehicle Ijarah	(509)	-	(509)	(773)
Reversal of diminution in value of AFS investments	81	-	81	2,228
<b>Profit / surplus for the period</b>	<b>22,832</b>	<b>1,285</b>	<b>24,117</b>	<b>16,602</b>
<b>Attributed to</b>				
Operator's Fund	22,832	-	22,832	11,109
Participants' Takaful Fund	-	1,284	1,284	5,070
	<b>22,832</b>	<b>1,284</b>	<b>24,116</b>	<b>16,179</b>

**Definition of cash :**

Cash comprises of cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.


**Cash for the purpose of the statement of cash flows consist of:**

	31 March 2019	31 March 2018
	Rupees' in thousand	
Cash and other equivalents	258	181
Current and other accounts	126,873	93,108
	<b>127,131</b>	<b>93,289</b>

The annexed notes 1 to 28 form an integral part of this financial statements.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

## **1 LEGAL STATUS AND NATURE OF BUSINESS**

askari general insurance company limited ("the Operator") was incorporated under the Companies Ordinance, 1984 on 12 April, 1995. The Operator is registered in Pakistan Stock Exchange and is engaged in general insurance business. The registered office and principal place of the Operator is located at AWT Plaza, Rawalpindi.

The Operator has been allowed to undertake Window Takaful Operations (WTO) on 10 August 2015 by Securities and Exchange Commission of Pakistan under SECP Takaful Rules 2012 to carry on General Window Takaful Operations in Pakistan.

For the purpose of carrying on the takaful business, the Operator has formed a Waqf / Participants' Takaful Fund (PTF) under the Waqf deed. The Waqf deed governs the relationship of Operator and participants for management of takaful operations.

## **2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE**

This condensed interim financial information of the WTO has been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Act, 2017, provisions of and directive issued under the Companies Act, 2017, the Insurance Ordinance, 2000, SEC Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and Takaful Rules, 2012. In case where requirements differ, the provisions or directives of the Companies Act, 2017, Insurance Ordinance, 2000 the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017 and SECP Takaful Rules, 2012 shall prevail.

This condensed interim financial information reflects the financial position and results of operations of both the Operator's Fund (OPF) and Participants' Takaful Fund (PTF) in a manner that the assets, liabilities, income and expenses of the Operator and PTF remain separately identifiable.

Total assets, total liabilities and profit / (loss) of the Window Takaful Operations of the Company referred to as the Operator's fund has been presented in these condensed interim financial statements in accordance with the requirements of Circular 25 of 2015 dated July 09, 2015.

These condensed interim financial information does not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited financial statement of the WTO for the year ended 31 December, 2018. Comparative statement of financial position is extracted from annual financial statements for the year ended 31 December 2018 whereas comparative for condensed interim statement of comprehensive income, condensed interim cash flow statement and statement of changes in fund are stated from unaudited condensed interim financial statements for the three months period ended 31 March 2018.

### **2.1 Basis of measurement**

This condensed interim financial information has been prepared under the historical cost convention except for certain financial instruments which are stated at their fair values.

### **2.2 Functional and presentation currency**

This condensed interim financial information is presented in Pakistani Rupees which is the Operator's functional and presentation currency. All financial information presented in Pakistani Rupees has been rounded to the nearest thousand.

## **3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation adopted in the preparation of these condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 31 December 2018.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of condensed interim financial information in conformity with approved accounting standards requires management to make judgements, estimates and assumptions that effect the application of policies and reported amounts of assets and liabilities, income and expenses.

The judgements, estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the revision and future periods if the revision affects both current and future periods.

In preparing this condensed interim financial information, the significant judgement made by management in applying the Operator's accounting policies and the key sources of estimation uncertainty were the same as those that applied in the preparation of the financial statements for the year ended 31 December 2018.

#### 5 PROPERTY AND EQUIPMENT

		<b>31 March 2019</b>	31 December 2018
		<b>Aggregate (Unaudited)</b>	Aggregate [Audited]
	Note	Rupees in thousand	
Operating assets	5.1	<b>406</b>	451
		<b>406</b>	451

askari general insurance co. ltd. - Window Takaful Operations  
Notes to the and Forming Part of Condensed Interim Financial Information (Unaudited)  
For the three months period ended 31 March 2019

5.1 OPERATING ASSETS - OPF

31 March 2019							
Cost			Depreciation		Written down value as at 31 March	Useful life (years)	
As at 1 January	Additions/ (Disposals)	As at 31 March	As at 1 January	For the period	As at 31 March		
Rupees in thousand							
490		490	178	22	200	5	
275		275	136	23	159	3	
765	-	765	314	45	359		
Furniture & fixtures							
Office equipment							
31 December 2018							
Cost			Depreciation		Written down value as at 31 December	Useful life (years)	
As at 1 January	Additions/ (Disposals)	As at 31 December	As at 1 January	For the year	As at 31 December		
Rupees in thousand							
290	200	-	35	143	-	5	
194	81	-	67	69	-	3	
484	281	765	102	212	-		
Furniture & fixtures							
Office equipment							

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6 INVESTMENTS IN EQUITY SECURITIES

	31 March 2019 (Unaudited)			31 December 2018 (Audited)		
	Cost/ Carrying value	Impairment/ provision	Carrying value	Cost/ Carrying value	Impairment/ provision	Carrying value
	[Restated]					
<b>(a) Operator's Fund</b>	Rupees in thousand					
<b>(i) Available-for-sale</b>						
Others						
Mutual funds	6,000	(1,381)	4,619	6,000	(1,463)	4,537
	6,000	(1,381)	4,619	6,000	(1,463)	4,537
<b>(ii) At fair value through profit and loss</b>						
Others						
Mutual funds	138,113	3,485	141,598	138,209	662	138,871
	144,113	2,104	146,217	144,209	(801)	143,408
<b>(b) Participants' takaful fund</b>						
<b>(i) Available-for-sale</b>						
Others						
Listed shares	15,264	(6,902)	8,362	16,980	(6,901)	10,079
Unrealized surplus on revaluation			-			101
	15,264	(6,902)	8,362	16,980	(6,901)	10,180
<b>(ii) At fair value through profit and loss</b>						
Others						
Mutual funds	25,000	512	25,512	25,000	28	25,028
	40,264	(6,390)	33,874	41,980	(6,873)	35,208
<b>7 INVESTMENTS IN DEBT SECURITIES</b>						
<b>(a) Operator's Fund</b>						
<b>(i) Held to maturity</b>						
Commercial papers	10,000	-	10,000	-	-	-
<b>(ii) Available-for-sale</b>						
Sukuks	5,000	-	5,000	5,000	-	5,000
	15,000	-	15,000	5,000	-	5,000
<b>(b) Participants' takaful fund</b>						
<b>(i) Held to maturity</b>						
Commercial papers	10,000	-	10,000	-	-	-
<b>(ii) Available-for-sale</b>						
Sukuks	5,000	-	5,000	5,000	-	5,000
	15,000	-	15,000	5,000	-	5,000

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**8 LOANS AND OTHER RECEIVABLE - CONSIDERED GOOD**

	Operator's Fund	Participants' Takaful Fund	31 March 2019 Aggregate (Unaudited)	31 December 2018 Aggregate (Audited)
Rupees in thousand				
Receivable against sale of asset	115	-	115	137
Deposit against Ijarah - vehicles	1,272	-	1,272	1,384
Accrued investment income	109	109	218	-
Other receivable	209	2,070	2,279	31,584
	<b>1,705</b>	<b>2,179</b>	<b>3,884</b>	<b>33,105</b>

**9 TAKAFUL / RETAKAFUL RECEIVABLES**

**Due from takaful contract holders**

Considered good	-	53,936	53,936	53,119
Considered doubtful	-	211	211	222
	-	54,147	54,147	53,341
Provision against doubtful balances	-	(211)	(211)	(222)
	-	53,936	53,936	53,119

**Due from other Takaful / Retakaful Operators**

Considered good	1,076	15,132	16,208	11,635
Considered doubtful	-	1,171	1,171	1,171
	1,076	16,303	17,379	12,806
Provision against doubtful balances	-	(1,171)	(1,171)	(1,171)
	1,076	15,132	16,208	11,635
	<b>1,076</b>	<b>69,068</b>	<b>70,144</b>	<b>64,754</b>

**10 WAKALA FEE RECEIVABLE**

Wakala fee receivable			36,292	33,520
Less: Provision for refund of wakala fee against doubtful balances			(408)	(408)
			<b>35,884</b>	<b>33,112</b>

Operator's Fund	Participants' Takaful Fund	31 March 2019 Aggregate (Unaudited)	31 December 2018 Aggregate (Audited)
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Rupees in thousand

**11 PREPAYMENTS**

Prepaid retakaful contribution ceded - PTF	-	37,381	37,381	29,421
Others - OPF	929	-	929	48
	<b>929</b>	<b>37,381</b>	<b>38,310</b>	<b>29,461</b>

**12 CASH AND BANK**

Cash and cash equivalent				
Stamps in hand	-	258	258	158
Cash at bank				
- Savings account	23,253	103,620	126,873	74,554
	<b>23,253</b>	<b>103,878</b>	<b>127,131</b>	<b>74,712</b>

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	Operator's Fund	Participants' Takaful Fund	31 March 2019 Aggregate (Unaudited)	31 December 2018 Aggregate (Audited)
Rupees in thousand				
<b>13 OTHER CREDITORS AND ACCRUALS</b>				
Agents' commission payable	7,647	-	7,647	2,756
Federal takaful fee payable	-	347	347	412
Federal excise duty payable	2	3,232	3,234	4,076
Tax deducted at source	340	344	684	543
Accrued expenses	391	-	391	464
Others	3,653	1,150	4,803	4,810
	<b>12,033</b>	<b>5,073</b>	<b>17,106</b>	<b>13,061</b>

**14 CONTINGENCIES AND COMMITMENTS**

**Contingency**

There is no contingency as at 31 March 2019 [31 December 2018:Nil]

**Commitments**

The Operator's commitment under Ijarah arrangement with Meezan Bank Limited is Rs.5.87 million [31 December 2018: Rs.6.59 million]. The contracts have a term of five years.

**Future Minimum Ijarah (lease) payments are as under:**

	31 March 2019 Aggregate (Unaudited)	31 December 2018 Aggregate (Audited)
Rupees in thousand		
Not later than 1 year	2,046	1,975
Later than 1 year but not later than 5 years	3,822	4,612
	<b>5,868</b>	<b>6,587</b>

	31 March 2019 Aggregate (Unaudited)	31 March 2018 Aggregate (Audited)
Rupees in thousand		
<b>15 NET TAKAFUL CONTRIBUTION</b>		
Written Gross Contribution	94,596	71,484
Wakala fee	(38,110)	(29,791)
Written Net Contribution	56,486	41,693
Add: Unearned contribution reserve opening - net	89,757	57,789
Less: Unearned contribution reserve closing - net	100,648	68,630
Contribution earned	45,595	30,852
Less: Retakaful Contribution ceded	24,540	10,794
Add: Prepaid retakaful contribution opening	29,421	14,018
Less Prepaid retakaful contribution closing	37,381	15,930
Retakaful expense	16,580	8,882
<b>Net takaful contribution</b>	<b>29,015</b>	<b>21,970</b>



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	31 March 2019 Aggregate (Unaudited)	31 March 2018 Aggregate (Unaudited)
	Rupees in thousand	
<b>16 DIRECT EXPENSES</b>		
Tracker installation and monitoring charges	845	-
Inspection charges	21	-
Bank Charges	11	-
	<b>877</b>	-
<b>17 NET WAKALA INCOME</b>		
Gross wakala fee	38,110	29,791
Add: Unearned wakala fee opening	61,788	36,407
Less: Unearned wakala fee closing	68,171	46,798
<b>Net wakala fee income</b>	<b>31,727</b>	19,400
<b>18 NET TAKAFUL CLAIMS EXPENSE</b>		
Claim paid	28,074	17,590
Add: Outstanding claims including IBNR closing	80,577	45,508
Less: Outstanding claims including IBNR opening	68,644	41,065
Claim expense	40,007	22,033
Less: Retakaful and other recoveries received	1,908	610
Add: Retakaful and other recoveries in respect of outstanding claims - closing	22,668	18,675
Less: Retakaful and other recoveries in respect of outstanding claims - opening	16,078	17,701
Retakaful and other recoveries revenue	8,498	1,584
<b>Net takaful claims expense</b>	<b>31,509</b>	20,449
<b>19 REBATE FROM RETAKAFUL OPERATORS</b>		
Retakaful Rebate income	4,088	2,208
Add: Unearned retakaful rebate opening	5,352	2,473
Less: Unearned retakaful rebate closing	6,145	2,926
<b>Rebate from retakaful operators</b>	<b>3,295</b>	1,755
<b>20 COMMISSION EXPENSE/ACQUISITION COST</b>		
Commission paid or payable	8,226	6,640
Add: Deferred commission expense opening	10,730	7,037
Less: Deferred commission expense closing	12,364	9,403
<b>Commission expense</b>	<b>6,592</b>	4,274

	31 March 2019 Aggregate (Unaudited)	31 March 2018 Aggregate (Unaudited)
	Rupees in thousand	
<b>21 INVESTMENT INCOME</b>		
<b>(a) Participants' Takaful Fund (PTF)</b>		
<b>Income from equity securities - Available-for-sale</b>		
- Dividend income	15	-
- Gain on sale of investments	257	-
	272	-
<b>Income from debt securities - Held to maturity</b>		
- Return on fixed income securities	109	-
<b>Income from debt securities - Available-for-sale</b>		
- Return on fixed income securities	146	-
<b>Net unrealized gains on investment</b>		
- Net unrealized gains on investments at fair value through profit or loss - held for trading	484	288
<b>Reversal / [Impairment] in value of available-for-sale securities</b>		
- Equity securities	-	2,228
<b>Total investment income/(loss) - PTF</b>	<b>1,011</b>	<b>2,516</b>
<b>(b) Operator's Fund</b>		
<b>Income from equity securities - Held for trading</b>		
- Dividend Income	764	-
<b>Income from debt securities - Held for trading</b>		
- Return on fixed income securities	109	-
<b>Income from debt securities - Available-for-sale</b>		
- Return on fixed income securities	146	-
<b>Net unrealized gain on investments</b>		
- Net unrealized gains on investments at fair value through profit or loss -held for trading	2,078	558
<b>Impairment in value of available-for-sale securities</b>		
- Equity securities	81	-
<b>Total investment income - OPF</b>	<b>3,178</b>	<b>558</b>
<b>22 OTHER INCOME</b>		
<b>Participants' Takaful Fund (PTF)</b>		
Return on bank balances	1,255	473
	1,255	473
<b>Operator's Fund</b>		
Return on bank balances	591	396
	591	396

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	31 March 2019 Aggregate (Unaudited)	31 March 2018 Aggregate (Unaudited)
	Rupees in thousand	
<b>23 Modarib's fee</b>		
Share of investment income - PTF	404	1,006
Share of return on bank balances - PTF	502	189
	<b>906</b>	<b>1,195</b>
<b>24 OTHER EXPENSES</b>		
Auditors' remuneration	69	69
Shariah Compliance Auditors' remuneration	41	40
	<b>110</b>	<b>109</b>

**25 RELATED PARTY TRANSACTIONS**

The related parties comprise of directors, major shareholders, key management personnel, entities under common control, entities with common directors and employees retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions except for compensation to key management personnel which are on employment terms.

Transactions and balances with related parties for the period are as follows:

	31 March 2019 Aggregate (Unaudited)	31 December 2018 Aggregate (Audited)
	Rupees in thousand	
<b>Contribution due:</b>		
Askari Guards (Private) Limited	88	2,192
Mobil Askari Lubricants Pakistan Limited	36	312
Petrosel Lubricants (Private) Limited	-	27

	31 March 2019 Aggregate (Unaudited)	31 March 2018 Aggregate (Unaudited)
	Rupees in thousand	
<b>Transactions during the period</b>		
<b>Askari Guards (Private) Limited</b>		
Contribution written (including government levies and stamp duties)	-	582
Contribution received during the year	2,104	1,000
Takaful benefits paid	62	71
<b>Mobil Askari Lubricants Pakistan Limited</b>		
Contribution written (including government levies and stamp duties)	2,085	1,372
Contribution received during the year	2,361	1,243
Takaful benefits paid	654	352
<b>Petrosel Lubricants (Private) Limited</b>		
Contribution written (including government levies and stamp duties)	53	205
Contribution received during the year	84	236
Takaful benefits paid	87	96
<b>Others</b>		
Employees' retirement benefits	230	153

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26 SEGMENT INFORMATION

Business class wise revenue and results have been disclosed in the profit and loss account prepared in line with the format issued by SECP through SEC (Insurance) Rules, 2017, vide SECP S.R.O. No. 89 (I)/2017 dated 9 February 2017. The following table presents estimated information regarding certain assets and liabilities of the segments as at 31 March 2019 and 31 December 2018, unallocated capital expenditure and non-cash expenses during the year then ended.

26.1 Participants' Takaful Fund

Three months period ended 31 March 2019 (Unaudited)						
	Fire and property damage	Marine, aviation and transport	Motor	Accident and health	Miscellaneous	TOTAL
Rupees in thousand						
Contribution receivable (inclusive of Federal Excise Duty, Federal Takaful Fee and Stamp duty)	16,674	10,299	71,979	6,546	3,139	108,637
Less: Federal excise duty	(2,111)	(963)	(9,525)	-	(203)	(12,802)
Federal takaful fee	(143)	(73)	(631)	(65)	(26)	(938)
Stamp duty	(3)	(282)	(15)	-	(1)	(301)
<b>Gross written contribution</b>	<b>14,417</b>	<b>8,981</b>	<b>61,808</b>	<b>6,481</b>	<b>2,909</b>	<b>94,596</b>
Gross direct contribution	13,630	8,927	61,808	6,481	2,857	93,703
Facultative inward contribution	787	54	-	-	52	893
<b>Takaful contribution earned</b>	<b>7,447</b>	<b>5,489</b>	<b>51,283</b>	<b>4,880</b>	<b>5,805</b>	<b>74,904</b>
Wakala expense	(1,581)	(1,172)	(23,332)	(1,245)	(1,979)	(29,309)
Retakaful contribution ceded to retakaful operators	(7,074)	(4,146)	(1,246)	-	(4,114)	(16,580)
Net takaful contribution	(1,208)	171	26,705	3,635	(288)	29,015
Retakaful Rebate income	1,622	984	68	-	621	3,295
<b>Net underwriting income</b>	<b>414</b>	<b>1,155</b>	<b>26,773</b>	<b>3,635</b>	<b>333</b>	<b>32,310</b>
Takaful claims	(8,263)	(819)	(26,872)	(3,547)	(506)	(40,007)
Takaful claims recovered from retakaful operators	6,528	404	1,243	-	323	8,498
Net takaful claims	(1,735)	(415)	(25,629)	(3,547)	(183)	(31,509)
PTF Direct expense	(86)	(57)	(633)	(33)	(68)	(877)
<b>Net takaful claims and expenses</b>	<b>(1,821)</b>	<b>(472)</b>	<b>(26,262)</b>	<b>(3,580)</b>	<b>(251)</b>	<b>(32,386)</b>
<b>Underwriting result</b>	<b>(1,407)</b>	<b>683</b>	<b>511</b>	<b>55</b>	<b>82</b>	<b>(76)</b>
Net investment income						1,011
Other income						1,255
Mudarib's share						(906)
<b>Surplus for the year</b>						<b>1,284</b>
As at 31 March 2019 (Unaudited)						
Segment assets	40,645	10,755	118,771	11,247	19,923	201,341
Unallocated assets						87,482
Total assets						288,823
Segment liabilities	37,674	14,896	174,311	23,653	17,468	268,002
Unallocated liabilities						6,181
Total liabilities						274,183

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	Three months period ended 31 March 2018 (Unaudited)					
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Miscellaneous	TOTAL
	Rupees in thousand					
Contribution receivable (Inclusive of Federal Excise Duty, Federal Takaful Fee and Stamp duty)	8,898	3,798	63,981	4,311	1,191	82,179
Less: Federal excise duty	(1,001)	(363)	(8,435)	-	(45)	(9,844)
Federal takaful fee	(68)	(33)	(552)	(34)	(11)	(698)
Stamp duty	(2)	(141)	(10)	-	(1)	(154)
Gross written contribution	7,827	3,261	54,984	4,277	1,134	71,483
Gross direct contribution	6,821	3,251	54,984	4,277	1,134	70,467
Facultative inward contribution	1,006	10	-	-	-	1,016
Takaful contribution earned	7,153	3,256	34,665	3,815	1,363	50,252
Wakala expense	(2,240)	(1,139)	(14,622)	(870)	(529)	(19,400)
Takaful contribution ceded to retakaful operators	(4,628)	(2,239)	(1,212)	-	(803)	(8,882)
Net takaful contribution	285	(122)	18,831	2,945	31	21,970
Retakaful Rebate income	1,030	534	98	-	93	1,755
Net underwriting income	1,315	412	18,929	2,945	124	23,725
Takaful claims	(1,141)	(537)	(13,978)	(5,275)	(1,102)	(22,033)
Takaful claims recovered from retakaful operators	576	404	539	-	65	1,584
Net takaful claims	(565)	(133)	(13,439)	(5,275)	(1,037)	(20,449)
Underwriting result	750	279	5,490	(2,330)	(913)	3,276
Net investment income						2,516
Other income						473
Mudarib's share						(1,195)
Surplus for the year						5,070
	As at 31 December 2018 (Audited)					
Segment assets	29,213	8,244	103,490	10,516	23,241	174,704
Unallocated assets						79,108
Total assets						253,812
Segment liabilities	26,697	11,289	151,433	23,157	19,932	232,508
Unallocated liabilities						7,847
Total liabilities						240,355

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26.2 Operator's Fund

	Three months ended 31 March 2019 (Unaudited)					TOTAL
	Fire and property damage	Marine, aviation and transport	Motor	Accident and health	Miscellaneous	
	Rupees in thousand					
Wakala Fee	3,117	2,099	22,767	1,212	2,532	31,727
Commission expense	(1,604)	(1,221)	(3,481)	(100)	(186)	(6,592)
Management expenses	286	(40)	(6,321)	(860)	68	(6,867)
Segment result	1,799	838	12,965	252	2,414	18,268
Mudarib's share of PTF investment income						906
Investment income						3,178
Other income						591
Other expenses						(110)
Profit for the year						22,833

	As at 31 March 2019 (Unaudited)					
Segment assets	7,149	3,125	33,164	1,632	3,178	48,248
Unallocated assets						191,748
						239,996
Segment liabilities	8,431	1,822	55,223	3,312	7,029	75,817
Unallocated liabilities						7,094
Total liabilities						82,911

	Three months ended 31 March 2018 (Unaudited)					TOTAL
	Fire and property damage	Marine, aviation and transport	Motor	Accident and Health	Miscellaneous	
	Rupees in thousand					
Wakala Fee	2,240	1,139	14,622	870	529	19,400
Commission expense	(1,132)	(669)	(2,343)	(90)	(40)	(4,274)
Management expenses	(651)	(331)	(4,245)	(253)	(154)	(5,634)
Segment result	457	139	8,034	527	335	9,492
Mudarib's share of PTF investment income						1,195
Investment income						558
Other income						396
Other expenses						(109)
Profit for the year						11,532

	As at 31 December 2018 (Audited)					
Segment assets	6,248	2,402	31,841	1,788	1,564	43,843
Unallocated assets						159,620
						203,463
Segment liabilities	5,903	1,016	46,899	2,748	7,978	64,544
Unallocated liabilities						4,666
Total liabilities						69,210

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#### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following tables show the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value. If the carrying amount is a reasonable approximation of the fair value

	31 March 2019 (Unaudited)					Total	Level 1
	He 14-der- trading	Available-for- sale	Held-to- maturity	Loans and receivables	Other financial liabilities		
	Bargain in thousand						
<b>Financial assets measured at fair value - PTF</b>							
Investment at fair value through profit and loss							
- Mutual funds	101,588	-	-	-	-	101,588	101,588
Investment at fair value through other comprehensive income							
- Mutual funds	-	4,619	-	-	-	4,619	4,619
<b>Financial assets not measured at fair value - OPF</b>							
Cash and bank deposits - OPF							
Investments	-	-	-	23,253	-	23,253	-
- Sukuk	-	5,000	-	-	-	5,000	-
- Commercial Papers	-	-	10,000	-	-	10,000	-
Wholesale finance receivable*	-	-	-	35,894	-	35,894	-
Mutual's fees receivable*	-	-	-	1,107	-	1,107	-
Loans and other receivables*	-	-	-	1,705	-	1,705	-
<b>Financial assets measured at fair value - PTF</b>							
Investment at fair value through profit and loss	24,512	-	-	-	-	24,512	24,512
- Mutual funds	-	-	-	-	-	-	-
Investment at fair value through other comprehensive income							
- Sukuk	-	8,362	-	-	-	8,362	8,362
<b>Financial assets not measured at fair value - PTF</b>							
Cash and bank deposits - PTF							
Investments	-	-	-	103,878	-	103,878	-
- Sukuk	-	5,000	-	-	-	5,000	-
- Commercial Papers	-	-	10,000	-	-	10,000	-
Tiada (Receivable of receivable)*	-	-	-	69,668	-	69,668	-
Receivable of receivables against outstanding claims*	-	-	-	22,668	-	22,668	-
<b>Financial liabilities not measured at fair value - OPF</b>							
Other creditors and accruals*	-	-	-	-	12,033	12,033	-
<b>Financial liabilities not measured at fair value - PTF</b>							
Provision for outstanding claims (including BGL)*	-	-	-	-	89,577	89,577	-
Tiada (Receivable of payable)*	-	-	-	-	41,758	41,758	-
Wholesale finance payable*	-	-	-	-	35,894	35,894	-
Mutual's fees payable*	-	-	-	-	1,107	1,107	-
Other creditors and accruals*	-	-	-	-	5,073	5,073	-
	187,110	22,981	21,000	257,583	174,432	664,086	318,051

askari general insurance co. ltd. - Window Takaful Operations  
Notes to the and Forming Part of Condensed Interim Financial Information (Unaudited)  
For the three months period ended 31 March 2019

	Held for trading	Available for sale	Held for maturity	Loans and receivables	Other financial liabilities	Total	Level 1
				Report in thousand			
<b>Financial assets not measured at fair value - PPF</b>							
Investment at fair value through profit and loss							
- Mutual funds	138,871	-	-	-	-	138,871	138,871
Investment at fair value through other comprehensive income	-	4,537	-	-	-	4,537	4,537
<b>Financial assets not measured at fair value - OPF</b>							
Cash and bank deposits - OPF	-	-	-	3,885	-	3,885	-
- Surplus	-	5,000	-	-	-	5,000	-
Investment at fair value through profit and loss	-	-	-	33,113	-	33,113	-
- Wholesale (see elsewhere)	-	-	-	201	-	201	-
- Multi-class (see elsewhere)	-	-	-	3,772	-	3,772	-
Loans and other receivables*	-	-	-	-	-	-	-
<b>Financial assets measured at fair value - PPF</b>							
Investment at fair value through profit and loss	25,028	-	-	-	-	25,028	25,028
- Mutual funds	-	30,079	-	-	-	30,079	30,079
Investment at fair value through other comprehensive income	-	-	-	-	-	-	-
- Stocks	-	-	-	48,947	-	48,947	-
<b>Financial assets not measured at fair value - PPF</b>							
Cash and bank deposits - PPF	-	5,000	-	-	-	5,000	-
Investments	-	-	-	63,786	-	63,786	-
- Surplus	-	-	-	16,078	-	16,078	-
Titled (if titled) or receivable*	-	-	-	-	-	-	-
Titled (if titled) or recoveries against outstanding claims*	-	-	-	-	-	-	-
Loans and other receivables*	-	-	-	-	-	-	-
<b>Financial liabilities not measured at fair value - OPF</b>							
Titled (if titled) or payables*	-	-	-	-	2,006	2,006	-
Other creditors and accruals*	-	-	-	-	5,466	5,466	-
<b>Financial liabilities not measured at fair value - PPF</b>							
Provision for outstanding claims (including IBNR)*	-	-	-	-	68,894	68,894	-
Titled (if titled) or payables*	-	-	-	-	32,900	32,900	-
Wholesale (see elsewhere)	-	-	-	-	33,113	33,113	-
Multi-class (see elsewhere)	-	-	-	-	201	201	-
Other creditors and accruals*	-	-	-	-	7545	7545	-
	16,385	290,116	-	169,812	149,535	536,852	179,535

\* The Operator has not disclosed the fair value of these items because their carrying amounts are a reasonable approximation of fair value.  
Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction.  
Consequently, differences may arise between the carrying values and the fair values estimate.  
The Operator measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:  
Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.  
Level 2: Fair value measurements using inputs other than quoted prices includes within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).  
Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).



**28 DATE OF AUTHORISATION FOR ISSUE**

These financial statements were authorized for issue by the Board of Directors on its meeting held on 22 April 2019.



Razi Haider  
Chief Financial Officer



Abdul Waheed  
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)  
Director



Lt Gen Najib Ullah Khan (Retd)  
Chairman



# Consolidated Financial Information

For the three months period ended 31 March 2019

# Directors' Report to the Shareholders

For the three months period ended 31 March 2019

The Directors are pleased to present the un-audited consolidated condensed interim financial information of the Company for the first quarter ended 31st March 2019.

The Company acquired AskTech [Private] Limited [AskTech] during the period under consideration. AskTech would be primarily involved in providing independent vehicle tracking services across the country. It is in the process of obtaining license from Pakistan Telecommunication Authority after which it would commence its commercial operations. As a result of this acquisition, the Company has prepared both consolidated and unconsolidated financial statements for the period ended 31 March 2019.

During the period, the Company's results from core operations were better than the similar period last year. A comparison of key performance indicators is as follows:

	31st March	
	2019	2018
	(Rupees in Thousands)	
Gross premium written [incl. Takaful contribution]	<b>652,842</b>	607,534
Net premium revenue	<b>518,769</b>	428,229
Underwriting Profit	<b>49,301</b>	77,169
Investment and other income	<b>55,430</b>	31,336
Profit before tax	<b>124,139</b>	115,234
Profit after tax	<b>90,175</b>	82,001
Earnings per share [Rs.]	<b>1.44</b>	1.31

The Company achieved growth of 7.5% in Gross premiums written. The Investment and other income saw an increase of 77% whereas Profit after Taxes and Earnings per Share increased by 10%.

## Future Outlook

Overall costs of doing business is expected to increase on the back of currency devaluation, increased costs of medicines and auto parts and hike in vehicle prices. However, the management is exploring various growth opportunities and taking required steps to ensure that the Company achieves further growth going forward.

## Acknowledgements

We would like to take this opportunity to thank our Regulators, the Insurance Association of Pakistan for their continued support, and our valued Reinsurers and other stakeholders for their trust and confidence in us.



Abdul Waheed  
President & Chief Executive

For and Behalf of the Board



Lt Gen Najib Ullah Khan [Retd]  
Chairman

Rawalpindi  
22 April 2019

ڈائریکٹر زکا 31 مارچ، 2019ء کو مکمل ہونے والے پہلے تین ماہ کے لئے کمپنی کے غیر محاسبہ شدہ مجموعی عبوری مالیاتی بیانات کو پیش کرنے میں خوش محسوس کر رہے ہیں۔

کمپنی نے غور و فکر کے عرصہ کے دوران AskTech (پرائیویٹ) لمیٹڈ (AskTech) حاصل کی ہے۔ AskTech بنیادی طور پر ملک بھر میں ذاتی گاڑیوں کی نرینگ کی خدمات فراہم کرنے میں مشغول ہو جائے گی۔ یہ پاکستان ٹیلی کمیونیکیشن اتھارٹی سے لائسنس حاصل کرنے کے عمل میں مشغول ہے جس کے بعد یہ تجارتی کام شروع کرے گی۔ اس حصول کے نتیجے میں، کمپنی نے 31 مارچ 2019ء کو ختم ہونے والے مدت کے لئے دونوں مضبوط اور غیر متقابل مالی بیانات تیار کیے ہیں۔

اس مدت کے دوران، کمپنی کے نتائج گزشتہ سال حاصل ہونے والے بنیادی آپریشنز کے نتائج سے بہتر ہیں۔ اہم کارکردگی کے اشارے کی ایک تقابل مندرجہ ذیل ہے:

31 مارچ		
2019ء	2018ء	
(روپے ہزاروں میں)		
652,842	607,534	مکتوبہ مجموعی پرییمیم (بشمول تکافل حصہ)
518,769	428,229	خالص پرییمیم آمدنی
49,301	77,169	زیر اثر منافع
55,430	31,336	سرمایہ کاری اور دیگر آمدنی
124,139	115,234	قبل از ٹیکس منافع
90,175	82,001	بعد از ٹیکس منافع
1.44	1.31	فی حصص آمدنی (روپیہ)

کمپنی نے مکتوبہ مجموعی پریمیم میں مجموعی طور پر 7.5 فیصد کی ترقی حاصل کی۔ سرمایہ کاری اور دیگر آمدنی میں 77 فیصد اضافہ ہوا، جبکہ ٹیکس اور آمدنی کے بعد منافع 10 فیصد تک بڑھ گیا۔

## مستقبل کے امکانات:

کمپنی کی توقع ہے کہ حالیہ کرنسی کی قیمت میں کمی واقع ہونے، ادویات اور آٹو حصوں کی قیمتوں میں اضافہ اور گاڑیوں کی قیمتوں میں اضافہ ہونے کی وجہ سے آنے والے دورانیے میں کاروبار کرنے کی مجموعی لاگت میں اضافہ ہو گا۔ تاہم، انتظامیہ مختلف ترقی کے مواقع تلاش کر رہی ہے اور کمپنی کو ترقی کے میدان میں آگے بڑھانے کو یقینی بنانے کے لئے مطلوبہ اقدامات کر رہی ہے۔

## اعتراف:

ہم اپنے ریگولیٹرز اور انشورنس ایجنسی ایسٹن آف پاکستان کا ان کی مسلسل حمایت اور رہنمائی پر شکریہ ادا کرتے ہیں، ہمارے قابل قدر بیہ کاروں اور دیگر اسٹیک ہولڈرز کے ہم پر اعتماد اور بھروسہ کرنے کی وجہ سے ان کا شکریہ ادا کرنا چاہتے ہیں۔

بورڈ کے لیے اور بورڈ کی نیابت سے



لیفٹیننٹ جنرل نجیب اللہ خان (ر)  
چیئر مین - بورڈ آف ڈائریکٹرز  
راولپنڈی  
22 اپریل، 2019ء



عبدالوحید  
پریزیڈنٹ و چیف ایگزیکٹو

# Consolidated Condensed Interim Statement Of Financial Position (Unaudited)


As at 31 March 2019

		(Unaudited) 31 March 2019	(Audited) 31 December 2018
		Rupees in thousand	
<b>ASSETS</b>	<b>Note</b>		
Property and equipment	8	226,434	228,834
Intangible assets	9	261	72
Investment property	10	41,483	41,811
Investments			
- Equity securities	11	385,234	424,765
- Debt securities	12	426,755	276,345
- Term deposits	13	1,172,300	1,130,800
Loans and other receivables		95,282	73,214
Insurance / Reinsurance receivables	14	1,196,292	1,393,739
Reinsurance recoveries against outstanding claims	18	222,185	180,980
Salvage recoveries accrued		57,137	60,543
Deferred commission expense / Acquisition cost	19	101,014	97,956
Deferred taxation		30,083	31,940
Prepayments		519,015	563,924
Cash and bank		103,450	147,175
<b>Total assets from Window Takaful Operations - OPF (Holding company)</b>		<b>238,997</b>	<b>202,467</b>
<b>Total Assets</b>		<b>4,815,922</b>	<b>4,854,565</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Capital and reserves attributable to Company's equity holders</b>			
Ordinary share capital		625,234	625,234
Share premium		121,161	121,161
Reserves		57,084	52,538
Unappropriated profit		977,963	887,788
<b>Total Equity</b>		<b>1,781,442</b>	<b>1,686,721</b>
<b>Liabilities</b>			
Underwriting Provisions			
- Outstanding claims including IBNR	18	493,043	445,799
- Unearned premium reserves	17	1,440,048	1,642,458
- Unearned reinsurance commission	19	96,881	107,337
Retirement benefit obligations		32,463	28,722
Staff compensated absences		27,360	25,668
Liabilities against assets subject to finance lease - secured		59,557	59,591
Taxation - provision less payment		15,121	6,288
Premium received in advance		25,351	22,794
Insurance / Reinsurance payables		550,916	531,640
Unclaimed dividends		4,049	4,049
Other creditors and accruals	15	163,311	190,685
Deposits and other payables		43,469	33,604
<b>Total Liabilities</b>		<b>2,951,569</b>	<b>3,098,635</b>
<b>Total liabilities from Window Takaful Operations - OPF (Holding company)</b>		<b>82,911</b>	<b>69,209</b>
<b>Total Equity and Liabilities</b>		<b>4,815,922</b>	<b>4,854,565</b>
Contingencies and commitments	16		

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman


**Consolidated**  
**Condensed Interim Statement of Comprehensive Income (Unaudited)**  
For the three months period ended 31 March 2019

		<b>Quarter ended 31 March</b>	
		<b>2019</b>	<b>2018</b>
		Rupees in thousand	
<b>Note</b>			
Net insurance premium	17	<b>518,769</b>	428,229
Net insurance claims	18	<b>(340,586)</b>	(240,155)
Net commission and other acquisition costs	19	<b>21,663</b>	9,482
Insurance claims and acquisition expenses		<b>(318,923)</b>	(230,673)
Management expenses		<b>(150,545)</b>	(120,387)
Underwriting results		<b>49,301</b>	77,169
Investment income	20	<b>49,676</b>	28,346
Rental income		<b>1,274</b>	903
Other income		<b>4,480</b>	2,087
Other expenses		<b>(1,923)</b>	(3,728)
Results of operating activities		<b>102,808</b>	104,777
Finance costs		<b>(1,501)</b>	(1,075)
<b>Profit before tax from General Insurance Operations</b>		<b>101,307</b>	103,702
<b>Profit before tax from Window Takaful Operations - OPF</b>		<b>22,832</b>	11,532
<b>Profit before tax</b>		<b>124,139</b>	115,234
Income tax expense		<b>(33,964)</b>	(33,233)
<b>Profit after tax</b>		<b>90,175</b>	82,001
<b>Other comprehensive income:</b>			
<b>Items that will be reclassified subsequently to profit and loss account:</b>			
Unrealised gain / (loss) on available-for-sale investments - net		<b>4,546</b>	[9,134]
Unrealised loss on available-for-sale investments from Window Takaful Operations - OPF [net]		<b>-</b>	(296)
		<b>4,546</b>	[9,430]
<b>Total comprehensive income for the period</b>		<b>94,721</b>	72,571
Earnings (after tax) per share - Rupees	21	<b>1.44</b>	1.31

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

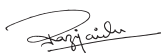
  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Consolidated Condensed Interim Cash Flow Statement (Unaudited)

For the three months period ended 31 March 2019

	Quarter ended 31 March	
	2019	2018
	Rupees in thousand	
<b>Operating cash flows</b>		
<b>a) Underwriting activities:</b>		
Premium received	757,340	725,399
Reinsurance premium paid	(26,084)	(1,182,117)
Claims paid	(405,095)	(289,874)
Reinsurance and other recoveries received	3,882	881,541
Commission paid	(29,174)	(44,323)
Commission received	5,039	305,684
Management expenses paid	(151,351)	(121,559)
<b>Net cash flows generated from underwriting activities</b>	<b>154,557</b>	<b>274,751</b>
<b>b) Other operating activities:</b>		
Income tax paid	(25,131)	(32,448)
Other expenses paid	(1,691)	(3,728)
Other operating payments	(53,893)	(9,571)
Advances to employees	104	(197)
<b>Net cash used in other operating activities</b>	<b>(80,611)</b>	<b>(45,944)</b>
<b>Total cash flow generated from all operating activities</b>	<b>73,946</b>	<b>228,807</b>
<b>Investing activities:</b>		
Profit / return received	30,503	7,876
Dividends received	22	730
Payments for investments	(741,723)	(1,886,434)
Proceeds from investments	605,277	1,582,288
Fixed capital expenditure	(2,733)	(2,972)
Proceeds from disposal of fixed assets	-	45
<b>Total cash used in investing activities</b>	<b>(108,654)</b>	<b>(298,467)</b>
<b>Financing activities:</b>		
Financial charges paid	(1,501)	(1,075)
Repayment of obligation under finance lease	(7,932)	(5,012)
Staff house building finance - net	100	-
Mark-up on staff house building finance received	316	-
<b>Total cash used in financing activities</b>	<b>(9,017)</b>	<b>(6,087)</b>
<b>Net cash used in all activities</b>	<b>(43,725)</b>	<b>(75,747)</b>
<b>Cash and cash equivalents at beginning of the year</b>	<b>147,175</b>	<b>191,755</b>
<b>Cash and cash equivalents at end of the year</b>	<b>103,450</b>	<b>116,008</b>

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman



# Consolidated Condensed Interim Cash Flow Statement (Unaudited)

For the three months period ended 31 March 2019

	Quarter ended 31 March	
	2019	2018
	Rupees in thousand	
<b>Reconciliation to Profit and Loss Account</b>		
Operating cash flows	73,946	228,807
Depreciation expense	(12,451)	(15,800)
Financial charges	(1,501)	(1,075)
Gain on disposal of fixed assets	-	45
Decrease in assets other than cash	(68,182)	(1,324,092)
Decrease in liabilities other than running finance	30,563	1,151,402
Unrealized gain on investments - held for trading	544	11,754
Reversal of provision against doubtful debts	-	1,983
Provision for diminution in value of AFS investments	17,076	2,063
Dividend income	1,207	730
Investment income	28,923	13,113
Profit on bank deposits	4,126	1,638
Income tax provision	(33,964)	(33,233)
Gain on trading	1,925	686
Tax paid	25,131	32,448
<b>Profit after taxation from General Insurance Operations</b>	<b>67,343</b>	<b>70,469</b>
<b>Profit from Window Takaful Operations - OPF</b>	<b>22,832</b>	<b>11,532</b>
<b>Profit after taxation</b>	<b>90,175</b>	<b>82,001</b>

## Definition of cash :

Cash comprises cash in hand, bank balances, stamp in hand and short term placements with banks which are readily convertible to cash in hand and which are used in the cash management function on a day-to-day basis.

	2019	2018
	Rupees in thousand	
<b>Cash for the purpose of cash flow statement consists of:</b>		
<b>Cash and other equivalents</b>		
Cash in hand	1,024	846
Stamp in hand	-	49
	<b>1,024</b>	<b>895</b>
<b>Current and other accounts</b>		
Current accounts	30,538	17,458
Deposit accounts	71,888	97,655
	<b>102,426</b>	<b>115,113</b>
<b>Total</b>	<b>103,450</b>	<b>116,008</b>

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.

  
Razi Haider  
Chief Financial Officer

  
Abdul Waheed  
President & Chief Executive

  
Maj Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Consolidated Condensed Interim Statement of Changes in Equity (Unaudited)

For the three months period ended 31 March 2019

Share capital	Reserves					Total reserves	Total equity
	Issued, subscribed and paid up	Capital reserve		Revenue reserve			
		Share premium	General reserve	Available-for-sale investment revaluation reserve	Retained earnings		
Rupees in thousand							
Balance as at 01 January 2018	625,234	121,161	70,000	(26,004)	693,895	859,052	1,484,286
<b>Total comprehensive income / (loss) for the period</b>							
Profit for the period	-	-	-	-	82,001	82,001	82,001
Other comprehensive loss for the period	-	-	-	(9,430)	(9,430)	(9,430)	(9,430)
Total comprehensive income / (loss) for the period	-	-	-	(9,430)	82,001	72,571	72,571
<b>Changes in owners' equity</b>							
Balance as at 31 March 2018	625,234	121,161	70,000	(35,434)	775,896	931,623	1,556,857
<b>Balance as at 01 January 2019</b>	<b>625,234</b>	<b>121,161</b>	<b>70,000</b>	<b>(17,462)</b>	<b>887,788</b>	<b>1,061,487</b>	<b>1,686,721</b>
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	-	90,175	90,175	90,175
Other comprehensive income for the period	-	-	-	4,546	-	4,546	4,546
Total comprehensive income for the period	-	-	-	4,546	90,175	94,721	94,721
<b>Changes in owners' equity</b>							
Balance as at 31 March 2019	625,234	121,161	70,000	(12,916)	977,963	1,156,208	1,781,442

The annexed notes 1 to 25 form an integral part of this consolidated condensed interim financial information.



Razi Haider  
Chief Financial Officer



Abdul Waheed  
President & Chief Executive



Maj Gen Akhtar Iqbal (Retd)  
Director



Lt Gen Najib Ullah Khan (Retd)  
Chairman

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 1 LEGAL STATUS AND NATURE OF BUSINESS

The group consists of:

### **Holding Company**

Askari General Insurance Company Limited

### **Subsidiary Company**

AskTech (Private) Limited

### **Askari General Insurance Company Limited**

askari general insurance company limited was incorporated under the Companies Ordinance, 1984 as a public limited company on 12 April 1995. The Holding Company is engaged in non-life insurance business comprising of fire, marine, motor, health and miscellaneous. The Holding Company commenced its commercial operations on 15 October 1995. Shares of the Holding Company are quoted on Pakistan Stock Exchange Limited. The registered office and principal place of business of the Holding Company is located at AWT Plaza, Rawalpindi. The Holding Company has 20 branches in Pakistan. The Holding Company is a subsidiary of Army Welfare Trust.

### **AskTech (Private) Limited**

AskTech (Private) Limited was incorporated in Pakistan on 17 December 2018 as a private limited company under the Companies Act, 2017. AskTech (Private) Limited was acquired by Askari General Insurance Company Limited as a wholly owned subsidiary on 01 February 2019. The registered office and principal place of business of the subsidiary company is located at 1st Floor, Ferozsons Building, Harding Road, Saddar, Rawalpindi. The subsidiary company will engage in establishing, developing, expanding, enhancing, managing and operating information technology services, GPS / GSM based tracking and systems. The subsidiary company shall commence its commercial operations after issuance of CVAS license from Pakistan Telecommunication Authority.

## 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

The consolidated condensed interim financial information has been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting consist of:

- International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017
- Provisions of and directives issued under the Companies Act, 2017
- Insurance Rules, 2017, Insurance Accounting Regulations, 2017 and Insurance Ordinance, 2000

Where the provisions of and directives issued under the Companies Act, 2017 differ with the requirements of IAS 34, the provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017 shall prevail.

This consolidated condensed interim financial information does not include all of the information and disclosures required for annual financial statements and should be read in conjunction with the annual audited financial statements of the Company for the year ended 31 December 2018.

Total assets, total liabilities and profit / [loss] of the Window Takaful Operations of the Holding Company referred to as the Operator's Fund has been presented in this consolidated condensed interim financial information in accordance with the requirements of Circular 25 of 2015 dated 9 July 2015.

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

A separate set of financial statements of Window Takaful Operations has been reported which is annexed to this consolidated condensed interim financial information as per the requirements of the SECP Takaful Rules, 2012.

## **2.1 Basis of measurement**

This consolidated condensed interim financial information has been prepared under the historical cost convention except for certain financial instruments which are carried at their fair values and obligations under certain employee benefits which are measured at their present values. Figures have been rounded off to the nearest rupees in thousand.

## **2.2 Functional and presentation currency**

This consolidated condensed interim financial information is presented in Pakistani Rupees, which is the Company's functional and presentation currency.

## **3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies and methods of computation including judgements and estimates used in measurement of fair values for the preparation of this consolidated condensed interim financial information are the same as those applied in the preparation of the financial statements for the year ended 31 December 2018.

## **4 FINANCIAL RISK MANAGEMENT**

The Company's financial risk management objectives and policies are consistent with those disclosed in the financial statements for the year ended 31 December 2018.

## **5 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS**

The preparation of consolidated condensed interim financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this consolidated condensed interim financial information, the significant judgement made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that were applied in the preparation of the financial statements for the year ended 31 December 2018.

## **6 PREMIUM DEFICIENCY RESERVE**

During the period, management has reviewed the results of each class of business and considers that no additional reserve is required to be created as the unearned premium reserve for each class of business as at the period end is adequate to meet the expected future liability after reinsurance from claims and other expenses, expected to be incurred after the balance sheet date in respect of the policies in force at the balance sheet date.

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 7 SUMMARY OF SIGNIFICANT EVENTS AND TRANSACTIONS

- The Company has opened a new branch in Rahim Yar Khan in January 2019.
- The Company has acquired a wholly owned subsidiary AskTech (Private) Limited during the period. AskTech (Private) Limited is engaged in establishing, developing, expanding, enhancing, managing and operating information technology services, GPS / GSM based tracking and systems. The Company acquired 100% shareholding in AskTech (Private) Limited in February 2019.

		(Unaudited) 31 March 2019	(Audited) 31 December 2018
		Rupees in thousand	
<b>8 PROPERTY AND EQUIPMENT</b>			
Operating assets	8.2	223,928	225,963
Capital work-in-progress	8.1	2,506	2,871
		226,434	228,834
<b>8.1 Movement in Capital work-in-progress is as follows:</b>			
Opening balance		2,871	2,776
Additions		351	2,467
Transfers		(716)	(2,372)
Closing balance		2,506	2,871

## Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

### 8.2 Operating assets

Note	Cost				Depreciation		Written down value	Useful life (years)		
	Opening balance	Additions / (Disposals)	Adjustments	Closing balance	Opening balance	For the period			(Disposals) / Adjustments	Closing balance
31 March 2019 (unaudited)	8.2.1	118,800	-	-	118,800	743	743	-	1,486	40
	Building	25,694	87	-	25,781	17,760	705	-	18,465	5
	Furniture and fixtures	67,421	1,584	-	69,005	57,076	1,813	-	58,889	3
	Computers and office equipment	22,100	3	-	22,103	12,452	823	-	13,275	5
	Motor vehicles (Owned)	139,368	7,897	-	147,265	68,835	7,255	-	76,090	5
	Motor vehicles (Leased)	109,155	-	716	109,871	104,222	910	-	105,132	3
	Tracking devices	20,675	488	-	21,163	16,162	561	-	16,723	3
	Leasehold improvements	503,213	10,059	716	513,988	277,250	12,810	-	290,060	223,928

	Rupees in thousands							Useful life (years)
	Cost		Depreciation			Written down value		
	Opening balance	Additions / (Disposals)	Adjustments	Closing balance	Opening balance	For the period	(Disposals) / Adjustments	Closing balance
<b>31 December 2018 (audited)</b>								
Building	-	118,800	-	118,800	-	743	-	743
Furniture and fixtures	24,980	714	-	25,694	15,789	2,794	(823)	17,760
Computers and office equipment	60,190	7,231	-	67,421	50,686	6,922	(532)	57,076
Motor vehicles (Owned)	18,844	3,256	-	22,100	9,111	3,475	(134)	12,452
Motor vehicles (Leased)	124,642	14,726	-	139,368	47,005	25,631	(3,801)	68,835
Tracking devices	106,863	(80)	2,372	109,155	96,047	8,255	(80)	104,222
Leasehold improvements	15,358	5,317	-	20,675	14,826	1,336	-	16,162
	350,877	149,964	2,372	503,213	233,464	49,156	(5,370)	277,250
								225,963

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

**8.2.1** This represents the carrying value of one office located at 8th Floor of Askari Tower, Lahore. The total area of the office is 5,400 square feet.

**8.2.2** Additions, disposals and depreciation for the three months period ended 31 March 2018 were Rs.4,795 thousand, 58 thousand and 15,427 thousand respectively.

### 9 INTANGIBLE ASSETS

	Cost		Amortization		Written down value	Useful life (years)			
	Opening balance	Additions / (Disposals)	Adjustments	Closing balance			Opening balance	For the period	(Disposals) / Adjustments
						Rupees in thousand			
Computer software	5,139	220	-	5,359	5,067	31	-	5,098	5
Total - 31 March 2019 (unaudited)	5,139	220	-	5,359	5,067	31	-	5,098	
Total - 31 December 2018 (audited)	5,139	-	-	5,139	4,928	139	-	5,067	5

**9.1** Amortization for the three months period ended 31 March 2018 was Rs. 45 thousand.

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 10 INVESTMENT PROPERTY

This represents the carrying amount of two offices in Islamabad Stock Exchange building, classified as investment property based on the management's intention to hold the property for earning rentals and / or capital appreciation.

	(Unaudited) 31 March 2019	(Audited) 31 December 2018
	Rupees in thousand	
<b>Cost</b>		
Balance at beginning of the period / year	52,400	52,400
Balance at end of the period / year	52,400	52,400
<b>Depreciation</b>		
Balance at beginning of the period / year	(10,589)	(9,279)
Depreciation for the period / year	(328)	(1,310)
Balance at end of the period / year	(10,917)	(10,589)
	41,483	41,811
Useful life [years]	40	40

10.1 Depreciation for the three months period ended 31 March 2018 was Rs. 327,500.

	Note	(Unaudited) 31 March 2019	(Audited) 31 December 2018
		Rupees in thousand	
<b>11 INVESTMENTS IN EQUITY SECURITIES</b>			
Fair value through profit and loss	11.1	190,885	166,340
Available-for-sale	11.2	194,349	258,425
<b>Total equity securities</b>		<b>385,234</b>	<b>424,765</b>

	31 March 2019 (unaudited)			31 December 2018 (audited)		
	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value (Restated)
	Rupees in thousand					
<b>11.1 Fair value through profit and loss</b>						
Mutual funds	190,341	-	190,885	162,378	-	166,340
<b>11.2 Available-for-sale</b>						
Listed shares	127,844	(25,652)	102,192	121,716	(25,652)	96,064
Mutual funds	112,724	(2,375)	110,349	206,407	(19,451)	186,956
Unrealized deficit on revaluation	-	-	(18,192)	-	-	(24,595)
	240,568	(28,027)	194,349	328,123	(45,103)	258,425



# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 12 INVESTMENTS IN DEBT SECURITIES

	31 March 2019 (unaudited)			31 December 2018 (audited)		
	Cost	Impairment / provision	Carrying value	Cost	Impairment / provision	Carrying value
	Rupees in thousand					
<b>HELD TO MATURITY</b>						
<b>Government Securities</b>						
Pakistan Investment Bonds	40,730	-	40,730	40,858	-	40,858
Treasury Bills	26,000	-	26,000	25,487	-	25,487
	66,730	-	66,730	66,345	-	66,345
<b>AVAILABLE-FOR-SALE</b>						
Term Finance Certificates	160,000	-	160,000	160,000	-	160,000
Sukuks	100,025	-	100,025	50,000	-	50,000
Commercial Papers	100,000	-	100,000	-	-	-
	360,025	-	360,025	210,000	-	210,000
<b>LOANS AND RECEIVABLES</b>						
Certificates of Investments	11,128	(11,128)	-	11,128	(11,128)	-
	437,883	(11,128)	426,755	287,473	(11,128)	276,345

## 13 INVESTMENTS IN TERM DEPOSITS

### Loans and receivables

Deposits maturing within 12 months

(Unaudited) 31 March 2019 (Audited) 31 December 2018

Rupees in thousand

1,172,300 1,130,800

## 14 INSURANCE / REINSURANCE RECEIVABLES

Due from insurance contract holders

Less: provision for impairment of receivables from insurance contract holders

1,038,359 1,225,705

(15,337) (15,337)

1,023,022 1,210,368

Due from other insurers / reinsurers

Less: provision for impairment of receivables from other insurers / reinsurers

187,246 197,347

(13,976) (13,976)

173,270 183,371

1,196,292 1,393,739

## 15 OTHER CREDITORS AND ACCRUALS

Agents' commission payable

Tax deducted at source

Federal excise duty / federal insurance fee

Accrued expenses

Fund received against leased vehicle

Fund received against vehicle ljarah

Others

91,957 62,323

13,114 11,390

28,897 35,071

2,812 5,087

14,485 13,422

2,213 2,065

9,833 61,327

163,311 190,685

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## 16 CONTINGENCIES AND COMMITMENTS

There is no change in contingencies and commitments as reported in the annual financial statements of the Company for the year ended 31 December 2018.

## 17 NET INSURANCE PREMIUM

Written gross premium

Add: Unearned premium reserve opening

Less: Unearned premium reserve closing

Premium earned

Less: Reinsurance premium ceded

Add: Prepaid reinsurance premium opening

Less: Prepaid reinsurance premium closing

Reinsurance expense

### Quarter ended 31 March

2019 2018

Rupees in thousand

558,246	536,050
1,642,458	1,538,596
1,440,048	1,404,412
760,656	670,234
179,970	152,885
547,973	566,134
486,056	477,014
241,887	242,005
518,769	428,229
405,595	289,874
493,043	454,440
445,799	416,296
452,839	328,018
71,048	86,473
222,185	185,807
180,980	184,417
112,253	87,863
340,586	240,155
55,923	58,234
97,956	70,218
101,014	87,233
52,865	41,219
64,072	41,448
107,337	90,349
96,881	81,096
74,528	50,701
[21,663]	[9,482]

## 18 NET INSURANCE CLAIMS

Claims paid

Add: Outstanding claims including IBNR closing

Less: Outstanding claims including IBNR opening

Claims expense

Less: Reinsurance and other recoveries received

Add: Reinsurance and other recoveries in respect of outstanding claims closing

Less: Reinsurance and other recoveries in respect of outstanding claims opening

Reinsurance and other recoveries revenue

## 19 NET COMMISSION EXPENSE / ACQUISITION COST

Commission paid or payable

Add: Deferred commission expense opening

Less: Deferred commission expense closing

Net commission

Less: Commission received or recoverable

Add: Unearned reinsurance commission opening

Less: Unearned reinsurance commission closing

Commission from reinsurers

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

20	INVESTMENT INCOME	2019	2018
		Rupees in thousand	
	<b>Dividend income on investments</b>		
	Dividend income on available-for-sale investments	1,207	730
		1,207	730
	<b>Income from debt securities</b>		
	Return on government securities	943	1,402
	Return on other fixed income securities	42,421	11,000
		43,364	12,402
	<b>Net realised gains on investments</b>		
	Gain on trading of held for trading investments	1,926	686
	[Loss] / gain on sale of available-for-sale investments	(14,441)	711
		(12,515)	1,397
	Unrealized profit on re-measurement of investments held for trading	544	11,754
	Reversal of diminution in available-for-sale investments	17,076	2,063
	<b>Total investment income</b>	49,676	28,346
21	<b>EARNINGS PER SHARE</b>		
	Profit after tax [Rupees in thousand]	90,175	82,001
	Weighted average number of shares	62,523	62,523
	<b>Earnings per share [Rupees]</b>	1.44	1.31

## 22 RELATED PARTY TRANSACTIONS

The Company is a subsidiary of Army Welfare Trust ("the parent company") therefore all subsidiaries and associated undertakings of the parent company are related parties of the Company. Other related parties comprise directors, key management personnel, entities with common directorships and entities over which the directors are able to exercise influence. Balances and transactions with related parties are as follows:

	(Unaudited) 31 March 2019	(Audited) 31 December 2018
<b>Balances at period / year end</b>	Rupees in thousand	
<b>Parent:</b>		
Premium due:		
Balance at beginning of the period / year	1,316	153
Insurance premium written [including government levies, administrative surcharge and policies stamps]	403	6,871
Receipts during the period / year	(484)	(5,708)
Balance at end of the period / year	1,235	1,316

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

## Associated undertakings:

Premium due:

Balance at beginning of the period / year

Insurance premium written (including government

levies, administrative surcharge and policies stamps)

Receipts during the period / year

Balance at end of the period / year

(Unaudited) 31 March 2019	(Audited) 31 December 2018
---------------------------------	----------------------------------

Rupees in thousand

94,261	86,940
9,768	148,088
(41,302)	(140,767)
62,727	94,261

## Transactions during the period:

### With parent:

Insurance premium written (including government levies  
administrative surcharge and policies stamps)

Premium received during the period

Insurance claims paid

Rent paid

(Unaudited) Quarter ended 31 March 2019	2018
---	------

Rupees in thousand

403	614
484	531
544	1,002
5,692	5,233

### With associates:

Insurance premium written (including government levies  
administrative surcharge and policies stamps)

Premium received during the period

Insurance claims paid

Contribution to staff retirement benefit funds

Remuneration of chief executive, directors and executives

9,768	12,695
41,302	42,130
7,272	3,970
9,109	7,330
10,951	7,390

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

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### FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy for financial instruments measured at fair value. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.

	Held- for- trading	Available- for- sale	Held- to- maturity	Loans and receivables	Other financial liabilities	Total	Level 1
	31 March 2019 (Unaudited)						
	Rupees in thousand						
<b>Financial assets measured at fair value</b>							
Investment at fair value through profit and loss	190,885	-	-	-	-	190,885	190,885
Investment at fair value through other comprehensive income	-	194,349	-	-	-	194,349	194,349
<b>Financial assets not measured at fair value</b>							
Cash and bank deposits*	-	-	-	103,450	-	103,450	-
Loans to employees	-	-	-	220	-	220	-
Investments	-	-	66,730	-	-	66,730	-
- Government securities	-	-	-	1,172,300	-	1,172,300	-
- Certificates of Investment (COIs) / TDRs	-	-	-	-	-	360,025	-
- Fixed term deposits	-	360,025	-	-	-	360,025	-
Amounts due from insurance contract holders*	-	-	-	1,023,022	-	1,023,022	-
Amounts due from other insurers / reinsurers*	-	-	-	173,270	-	173,270	-
Salvage recoveries accrued*	-	-	-	57,137	-	57,137	-
Accrued investment income*	-	-	-	24,628	-	24,628	-
Reinsurance recoveries against outstanding claims*	-	-	-	222,185	-	222,185	-
Sundry receivables*	-	-	-	57,762	-	57,762	-
Total assets of Window Takaful Operations - OPF	-	-	-	238,997	-	238,997	-
<b>Financial liabilities not measured at fair value</b>							
Provision for outstanding claims (including IBNR)*	-	-	-	-	493,043	493,043	-
Amounts due to other insurers / reinsurers*	-	-	-	-	550,916	550,916	-
Accrued expenses*	-	-	-	-	2,812	2,812	-
Other creditors and accruals*	-	-	-	-	160,499	160,499	-
Deposits and other payables*	-	-	-	-	43,469	43,469	-
Unclaimed dividend*	-	-	-	-	4,049	4,049	-
Total liabilities of Window Takaful Operations - OPF	-	-	-	-	82,911	82,911	-
	190,885	554,374	66,730	3,072,971	1,387,699	5,222,659	385,234

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

	31 December 2018 (audited)				
	Held-for-trading	Available-for-sale	Held-to-maturity	Loans and receivables	Other financial liabilities
	Rupees in thousand				
					Level 1
<b>Financial assets measured at fair value</b>	166,340	-	-	-	166,340
Investment at fair value through profit and loss	-	258,425	-	-	258,425
Investment at fair value through other comprehensive income	-	-	-	-	-
<b>Financial assets not measured at fair value</b>	-	-	-	-	-
Cash and bank deposits*	-	-	-	147,175	147,175
Loans to employees	-	-	-	324	324
Investments	-	-	-	-	-
- Government securities	-	-	66,345	-	66,345
- Certificates of Investment (COIs) / TDRs	-	-	-	1,130,800	1,130,800
- Fixed term deposits	-	210,000	-	-	210,000
Amounts due from insurance contract holders*	-	-	-	1,210,368	1,210,368
Amounts due from other insurers / reinsurers*	-	-	-	183,371	183,371
Salvage recoveries accrued*	-	-	-	60,543	60,543
Accrued investment income*	-	-	-	10,886	10,886
Reinsurance recoveries against outstanding claims*	-	-	-	180,980	180,980
Sundry receivables*	-	-	-	49,233	49,233
Total assets of Window Takaful Operations - OPF	-	-	-	202,467	202,467
<b>Financial liabilities not measured at fair value</b>	-	-	-	-	-
Provision for outstanding claims (including IBNR)*	-	-	-	-	445,799
Amounts due to other insurers / reinsurers*	-	-	-	-	531,640
Accrued expenses*	-	-	-	-	5,087
Other creditors and accruals*	-	-	-	-	185,598
Deposits and other payables*	-	-	-	-	33,604
Unclaimed dividend*	-	-	-	-	4,049
Total liabilities of Window Takaful Operations - OPF	-	-	-	-	69,209
	166,340	458,425	66,345	3,176,147	5,152,243
					424,765

\* The Company has not disclosed the fair value of these items because their carrying amounts are a reasonable approximation of fair value.

Fair value is an amount for which an asset could be exchanged, or a liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences may arise between the carrying values and the fair values estimates.

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Fair value measurements using quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Fair value measurements using inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: Fair value measurements using inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

### 24 SEGMENT INFORMATION

#### 24.1 Segment Profit and loss

	Fire and property damage			Marine, aviation and transport			Motor			Accident and health			Miscellaneous			Total		
	Unaudited 31 March 2019	Unaudited 31 March 2018		Unaudited 31 March 2019	Unaudited 31 March 2018		Unaudited 31 March 2019	Unaudited 31 March 2018		Unaudited 31 March 2019	Unaudited 31 March 2018		Unaudited 31 March 2019	Unaudited 31 March 2018		Unaudited 31 March 2019	Unaudited 31 March 2018	
	Rupees in thousand																	
Premium receivable [inclusive of Federal Excise Duty, Federal Insurance Fee and Administrative surcharge]	82,966	86,340		68,773	47,124		282,091	313,598		93,962	79,865		106,065	82,191		633,857	609,118	
Less: Federal Excise Duty	10,597	10,915		6,377	5,577		38,421	42,618		-	118		10,356	7,042		67,751	66,270	
Federal Insurance Fee	673	714		577	398		2,442	2,703		927	772		943	729		5,562	5,316	
Stamp Duty	10	11		2,200	1,368		47	58		2	2		39	43		2,298	1,482	
Gross written premium [inclusive of administrative surcharge]	71,686	74,700		57,619	39,781		241,181	268,219		93,033	78,973		94,727	74,377		558,246	536,050	
Gross premium	70,252	73,604		55,433	38,229		232,498	259,419		92,305	78,483		93,428	73,106		543,916	522,841	
Administrative surcharge	1,685	1,470		2,242	1,534		8,774	8,873		405	195		1,785	1,394		14,891	13,566	
Service charges	(251)	(374)		(56)	(82)		(91)	(73)		323	295		(486)	(123)		(561)	(357)	
Insurance premium earned	110,311	102,991		56,139	41,016		243,864	222,974		228,548	207,617		121,794	95,636		760,656	670,234	
Insurance premium ceded to reinsurers	(95,718)	(89,417)		(34,148)	(26,930)		(2,220)	(5,352)		(47,259)	(57,283)		(62,542)	(63,023)		(241,887)	(242,005)	
Net insurance premium	14,593	13,574		21,991	14,086		241,644	217,622		181,289	150,334		59,252	32,613		518,769	428,229	
Commission income	25,441	21,423		11,162	9,330		132	256		7,560	9,072		30,533	10,620		74,528	50,701	
<b>Net underwriting income</b>	<b>39,734</b>	<b>34,997</b>		<b>33,153</b>	<b>23,416</b>		<b>241,776</b>	<b>217,878</b>		<b>188,849</b>	<b>159,406</b>		<b>89,785</b>	<b>43,233</b>		<b>593,297</b>	<b>478,930</b>	

# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

For the three months period ended 31 March 2019

	Fire and property damage		Marine, aviation and transport		Motor		Accident and health		Miscellaneous		Total
	Unaudited 31 March 2019	Unaudited 31 March 2018	Unaudited 31 March 2019	Unaudited 31 March 2018	Unaudited 31 March 2019	Unaudited 31 March 2018	Unaudited 31 March 2019	Unaudited 31 March 2018	Unaudited 31 March 2019	Unaudited 31 March 2018	
	Rupees in thousand										
Insurance claims	(200)	(22,129)	(62,932)	(8,946)	(158,515)	(115,676)	(199,883)	(161,280)	(31,299)	(19,987)	(328,018)
Insurance claims recovered from reinsurance	(484)	20,080	52,542	9,665	4,185	1,278	39,524	49,681	18,476	7159	87,863
<b>Net claims</b>	<b>(684)</b>	<b>(2,049)</b>	<b>(10,390)</b>	<b>719</b>	<b>(154,320)</b>	<b>(114,398)</b>	<b>(160,369)</b>	<b>(111,599)</b>	<b>(14,823)</b>	<b>(12,828)</b>	<b>(240,155)</b>
Commission expense	(12,571)	(11,706)	(8,890)	(6,970)	(16,044)	(12,009)	(8,486)	(3,540)	(8,874)	(6,094)	(41,219)
Management expense	(7,022)	(3,417)	(6,060)	(3,546)	(71,175)	(67,364)	(49,960)	(37,848)	(16,329)	(8,212)	(120,387)
<b>Underwriting results</b>	<b>19,457</b>	<b>17,825</b>	<b>7,813</b>	<b>13,619</b>	<b>237</b>	<b>23,207</b>	<b>(27,966)</b>	<b>6,419</b>	<b>48,759</b>	<b>16,089</b>	<b>77,169</b>
Investment income									<b>48,676</b>		<b>28,346</b>
Rental income									<b>1,274</b>		<b>903</b>
Other income									<b>4,480</b>		<b>2,087</b>
Finance costs									<b>(1,501)</b>		<b>(1,075)</b>
Other expenses									<b>(1,923)</b>	<b>(3,728)</b>	<b>103,702</b>
<b>Profit before tax from Window Takaful Operations - OPF</b>									<b>101,307</b>		<b>11,532</b>
<b>Profit before tax</b>									<b>124,139</b>		<b>115,234</b>



# Notes to and Forming Part of the Consolidated Condensed Interim Financial Information (Unaudited)

## For the three months period ended 31 March 2019

### 242 Segment Assets and Liabilities

	Fire and property damage		Marine, aviation and transport		Motor		Accident and health		Miscellaneous		Total	
	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018	Unaudited 31 March 2019	Audited 31 December 2018
	Rupees in thousands											
Corporate Segment assets - Conventional	310,007	361,003	163,758	114,878	775,894	923,238	642,813	708,514	395,845	402,393	2,289,117	2,510,026
Corporate Segment assets - Takaful OPF	7,149	6,248	3,125	2,402	33,164	31,941	1,632	1,788	3,178	1,594	48,248	43,843
Corporate unallocated assets - Conventional											2,287,808	2,142,072
Corporate unallocated assets - Takaful OPF											190,749	158,624
Consolidated total assets											4,815,922	4,854,565
Corporate Segment liabilities - Conventional	337,205	387,047	182,830	123,394	961,637	956,527	774,769	895,339	514,122	518,718	2,770,561	2,881,025
Corporate Segment liabilities - Takaful OPF	8,431	5,903	1,822	1,016	55,223	46,899	3,312	2,748	7,028	7,978	75,817	64,544
Corporate unallocated Segment liabilities - Conventional											181,008	217,610
Corporate unallocated Segment liabilities - Takaful OPF											7,094	4,665
Consolidated total liabilities											3,034,480	3,167,844

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### DATE OF AUTHORISATION FOR ISSUE

The consolidated condensed interim financial information has been authorized for issue by the Board of Directors of the Company on 22 April 2019.

  
Razi Halder  
Chief Financial Officer

  
Mal Gen Akhtar Iqbal (Retd)  
Director

  
Lt Gen Najib Ullah Khan (Retd)  
Chairman

[illegible]



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